

Get More **FARM** Out of Your Computer



Registration Form

Select Location

- February 5 & 6 - Ogle County Extension Unit**
421 W Pines Rd, Ste 10 Oregon, IL 61061
- February 7 & 8 - McLean County Extension Unit**
402 North Hershey Road Bloomington, IL 61704
- February 14 & 15 - Knox County Extension Unit**
180 S Soangetaha Rd, Ste 108 Galesburg, IL 61401
- March 4 & 5 - Rend Lake Marketplace**
Potomac Blvd Mt. Vernon, IL 62864

Name/Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

Fax: _____

Email: _____

Registration Fee

- Day One: \$45**
- Day Two: \$45**
- Both Days: \$65**

Return form to:

<i>Mail</i>	<i>Fax</i>
Garrett Stoerger	Garrett Stoerger
326 Mumford Hall	217-333-2312
1301 W. Gregory Dr.	
Urbana, IL 61801	

Payment Methods

- Cash Check (payable to: **University of Illinois**)
- Credit Card (FEIN# 37-6000511)
 - Visa American Express MasterCard Discover

CC# _____

Expiration Date: _____ / _____ (month / year)

Name on Card: _____

Check the *farmdoc* website for meeting updates: www.farmdoc.uiuc.edu/fasttools

**FAST Training: Get More
FARM Out of Your Computer**



UNIVERSITY OF ILLINOIS

Farm Analysis Solution Tools

Tools for Better Decisions



A workshop focused on making informed decisions using your computer and spreadsheet tools developed by members of the University of Illinois' *farmdoc* team.

Dates and Locations

- ◆ February 5 & 6 - Ogle Co. Extension, Oregon, IL
- ◆ February 7 & 8 - McLean Co. Extension, Bloomington, IL
- ◆ February 14 & 15 - Knox Co. Extension, Galesburg, IL
- ◆ March 4 & 5 - Rend Lake Marketplace, Mt. Vernon



About the Workshop

This two day, hands-on workshop will further participants understandings of Microsoft Excel applications and introduce FAST spreadsheets developed by economists at the University of Illinois.

Farm Analysis Solution Tools are a series of Microsoft Excel spreadsheets that assist users to make various farm business decisions. These tools offer guidance in the following areas: financial analysis, investment analysis, loan analysis, farm management, grain marketing and management, and risk management.

The first day of this training workshop is focused on two areas: Microsoft Excel and financial analysis. The morning session will be dedicated to working with Microsoft Excel and developing skills that you can use on your computer. During the afternoon session you will learn to develop budgets and breakeven analysis, as well as review crop rotations and other farm financial planning decisions.

The second day focuses on other management aspects of a farm. Topics such as machinery costs, grain inventory management, and other grain marketing decisions aids are covered in the morning. The afternoon session examines crop insurance and risk management decisions that farmers and landowners face.

As part of the “hands-on” training, each participant will have access to a laptop computer that is provided in the registration cost. Also, participants may bring their own laptops equipped with a CD-ROM drive and Microsoft Excel, version 2000 or higher. All participants will receive a copy of the FAST software, workshop notes, a one-year subscription to FAST updates, and a complementary lunch.

Workshop attendance is limited, so please register early (the registration deadline is one week prior to the scheduled meeting!) If you are interested in attending, we ask that all participants pre-register for the meeting to avoid cancellation due to low enrollment.

Questions? Contact:

Garrett Stoerger
Ph. 217-333-1817
gstoerger@uiuc.edu



Meeting Agenda

Day One: Making Better use of Spreadsheets and Utilizing Budgets, Break-even Analysis, and Financial Planning

9:30 am – 12:00 pm

- ◆ Develop and Use Spreadsheets in Your Operation

12:00 pm – 1:00 pm

- ◆ Lunch (*provided*)

1:00 pm – 4:00 pm

- ◆ Commodity Budgets
- ◆ Breakeven Analysis
- ◆ Rotation Decisions
- ◆ Farm Financial Planning



Day Two: Machinery Cost Analysis, Grain Inventory Management Solutions, and Risk Management Strategies

9:30 am – 12:00 pm

- ◆ Machinery Cost Calculation
- ◆ Grain Inventory Management
- ◆ Grain Marketing Decisions

12:00 pm – 1:00 pm

- ◆ Lunch (*included*)

1:00 pm – 4:00 pm

- ◆ Risk Management Strategies using Crop Insurance
- ◆ Government Payment Program Elections (pending government passing a farm bill)

Educators

Paul Ellinger, *Professor, University of Illinois*

Gary Schnitkey, *Professor, University of Illinois*

Garrett Stoerger, *FAST Coordinator, University of Illinois*

Jim Endress, *Extension Educator, University of Illinois*

Brian Lambert, *Program Coordinator, University of Illinois*