

**Develop a NEW Set of Tools for Your Farm**



## Registration Form

### Select Location

- February 13 - University of Illinois Extension, Morgan Co**  
104 N. Westgate Ave. Jacksonville, IL 62650
- February 28 - University of Illinois Extension, Champaign Co**  
801 N. Country Fair Drive, Auditorium Champaign, IL, 61821
- March 5 - University of Illinois Extension, Stephenson Co**  
Student Conference Center Room 210, Highland Com. College  
2998 W. Pearl City Rd. Freeport, IL 61032 (Parking Lot A)
- March 7 - University of Illinois Extension, Clinton Co**  
1163 North 4th St. Breese, IL 62230

Name/Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

### Registration Fee

- I will bring my own laptop with Microsoft Windows and Excel  
Workshop Registration     \$70
- I will need to use a FAST provided laptop.  
Workshop Registration     \$100

### Payment Methods

- Cash
- Check  
(payable to: **University of Illinois**)
- Credit Card (FEIN# 37-6000511)
  - Visa    American Express    MasterCard    Discover

CC# \_\_\_\_\_

Expiration Date: \_\_\_\_\_ / \_\_\_\_\_ Verification # \_\_\_\_\_

Name on Card: \_\_\_\_\_

Billing Zip Code \_\_\_\_\_

### Return to: FAST Tools

**Mail:** 326 Mumford Hall  
1301 W. Gregory Dr.  
Urbana, IL 61801

**Fax:** 217-333-5538



## FAST Training 2019

**Develop a NEW Set of Tools for Your Farm**



**UNIVERSITY OF ILLINOIS**  
**Farm Analysis Solution Tools**  
*Tools for Better Decisions*



A workshop focused on making informed decisions using your computer and spreadsheet tools developed by members of the University of Illinois' *farmdoc* team.

### Dates and Locations

- ◆ February 13 - University of Illinois Extension - Morgan County, Jacksonville, IL
- ◆ February 28 - University of Illinois Extension - Champaign County, Champaign, IL
- ◆ March 5 - University of Illinois Extension - Stephenson County, Freeport, IL
- ◆ March 7 - University of Illinois Extension - Clinton County, Breese, IL



## About the Workshop

This one-day hands-on workshop will further participants' understandings of Microsoft Excel applications and introduce FAST spreadsheets developed by agricultural economists at the University of Illinois.

Farm Analysis Solution Tools are a series of Microsoft Excel spreadsheets that assist users to make various farm business decisions. These tools offer guidance in the following areas: livestock management, financial analysis, investment analysis, loan analysis, farm management, grain marketing and management, and risk management.

The 2019 crop year is setting up to be another year of tight margins. The last few years of low margins have caused some deterioration in the financial position of many producers. This has led to stricter standards by lenders. Our training session is designed to get users to take a look at potential return scenarios for 2019, perform financial analysis, and assemble cash flow statements using FAST Tools.

The morning session focuses on tools for assembling crop budgets and cash flow statements as well as crop insurance and risk management options. The afternoon session will look at financial statements and ratio analysis.

As part of the "hands-on" training, each participant will have access to a laptop computer that is provided in the registration cost. **SAVE \$30 by bringing your own Windows laptop** equipped with a USB drive and Microsoft Excel, version 2013 or higher. All participants will receive a copy of the FAST software, workshop notes, a one-year subscription to FAST updates, and a complementary lunch.

*Workshop attendance is limited, so please register early (the registration deadline is one week prior to the scheduled meeting!) If you are interested in attending, we ask that all participants pre-register for the meeting to avoid cancellation due to low enrollment.*

**Questions? Contact:**

Ryan Batts  
Ph. 217-333-1817  
[batts@illinois.edu](mailto:batts@illinois.edu)

## Meeting Agenda

### *Crop Insurance, Balance Sheet and Ratio Analysis, and Risk Management Strategies*

9:30 am - 12:00 pm

Cash Flow and Risk Management

- ◆ Illustrate Programs Examining Risk Tradeoffs for Crop Insurance and Marketing
- ◆ Demonstrate Options for Preparing Cash Flows

12:00 pm - 1:00 pm

- ◆ Lunch (*included*)

1:00 pm - 3:00 pm

Balance Sheet Tool

- ◆ Demonstrate Balance Sheet Assembly and Database Ability
- ◆ Demonstrate Ratio Analysis over Multiple Years Risk Management Tools

**Seminar Fee**

\$100 for one-day session  
**SAVE \$30 by bringing your own laptop**

*\*Payment due one week before scheduled workshop.*

## Educators

Gary Schnitkey, *Professor, University of Illinois*

Ryan Batts, *Academic Professional, University of Illinois*

