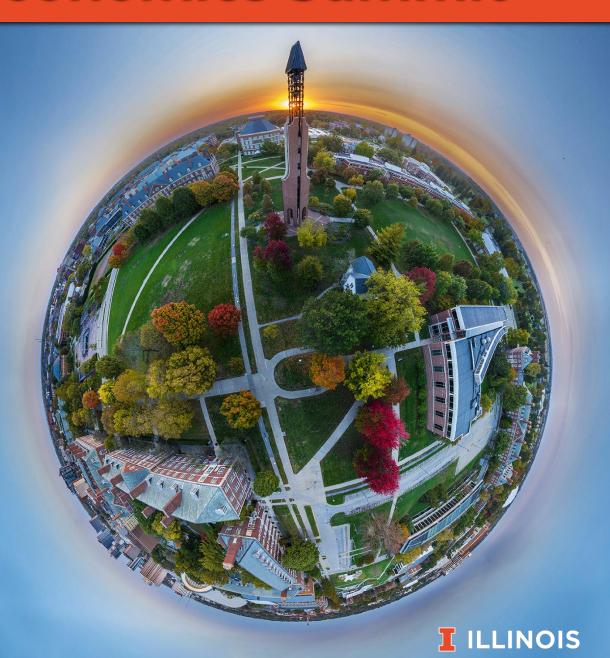
#### **2024 Illinois Farm Economics Summit**



#### 2024 Illinois Farm Economics Summit

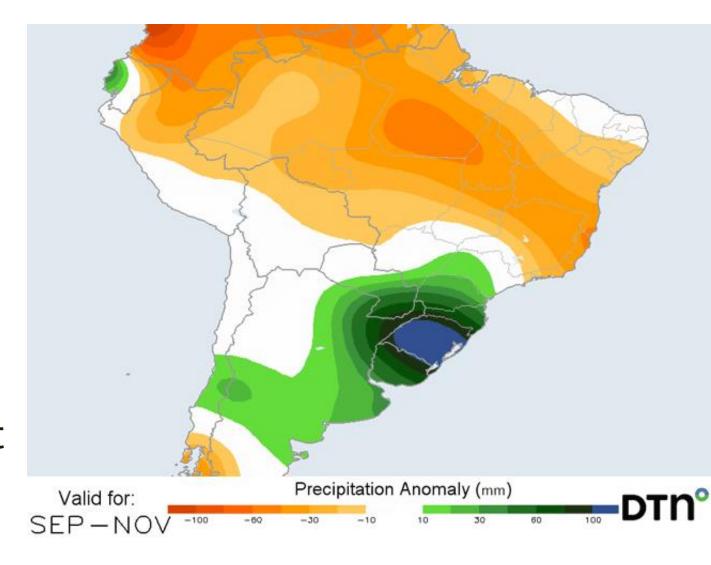
#### Outline

- From La Niña to Strong El Niño
- Soybean Production and Trade
- Corn Production and Trade
- Crop Prospects in Argentina
- South American Production



#### From La Niña to the "Strong" El Niño

- Weather under El Niño for this crop season has differed from the previous growing seasons.
- **Dryness** has impacted Center-West of Brazil at the soybean crop season.
- Meanwhile the southern part of Brazil has seen too much rain since September.

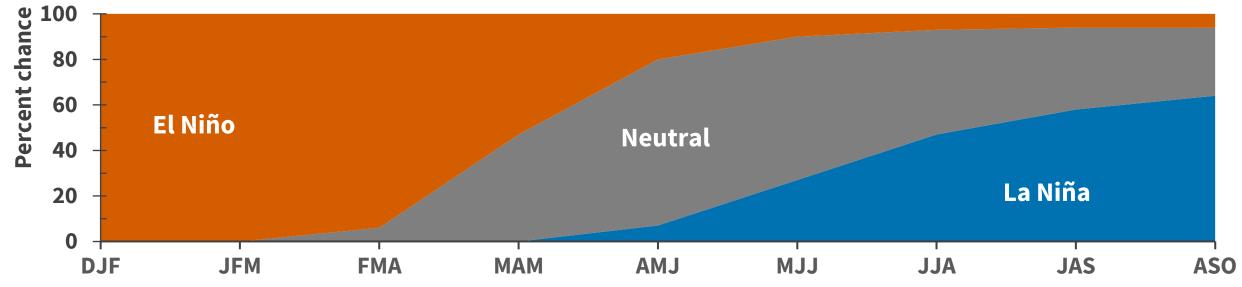




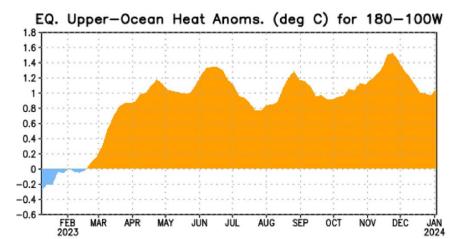
#### **CPC Probabilistic ENSO Outlook**

#### Official NOAA CPC ENSO probabilities (issued January 2024)

based on ±0.5°C thresholds in ERSSTv5 Niño-3.4 index



- El Niño has been present since March 2023.
- NOAA models suggest El Niño will continue until March 2024, with a transition to Neutral during April-May-June (AMJ) 2024 (73% chance).







#### El Nino's Effect on the Planting Season



#### El Nino's Effect on the Harvest Season

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**Mato Grosso Campo Novo do Parecis** January 2, 2024 Image by Ricardo Polo Rotilli



#### Good yields in many farmlands

December 2023



**Sorriso, Mato Grosso** *Guerino Ferrarin Group* 



**Lucas do Rio Verde, MT** *Guerino Ferrarin Group* 



Santa Rita do Trivelato, MT Guerino Ferrarin Group





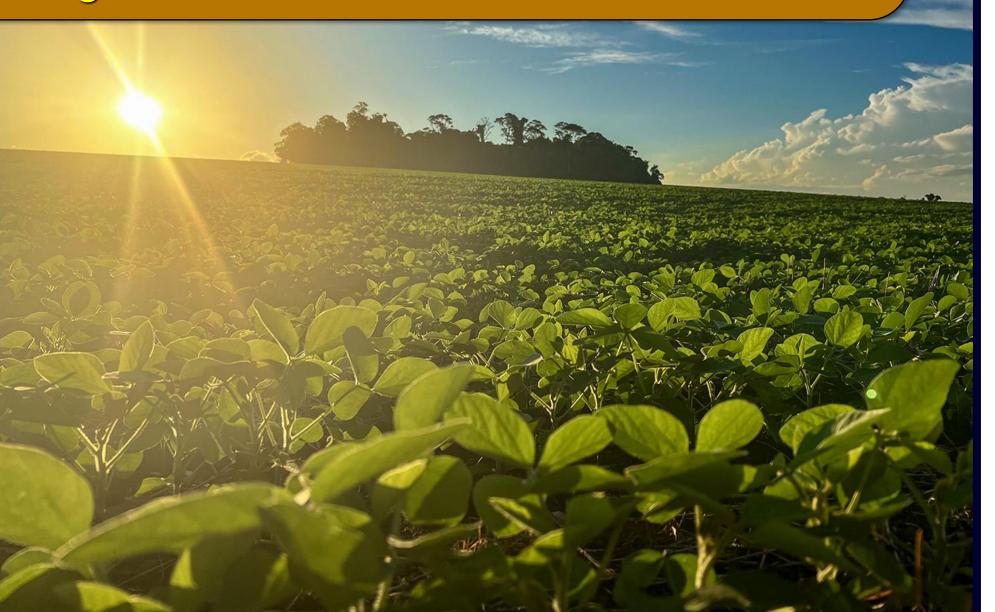
#### El Nino's Effect in the Southern Brazil

Rio Grande do Sul





#### Soybean Production and Trade

















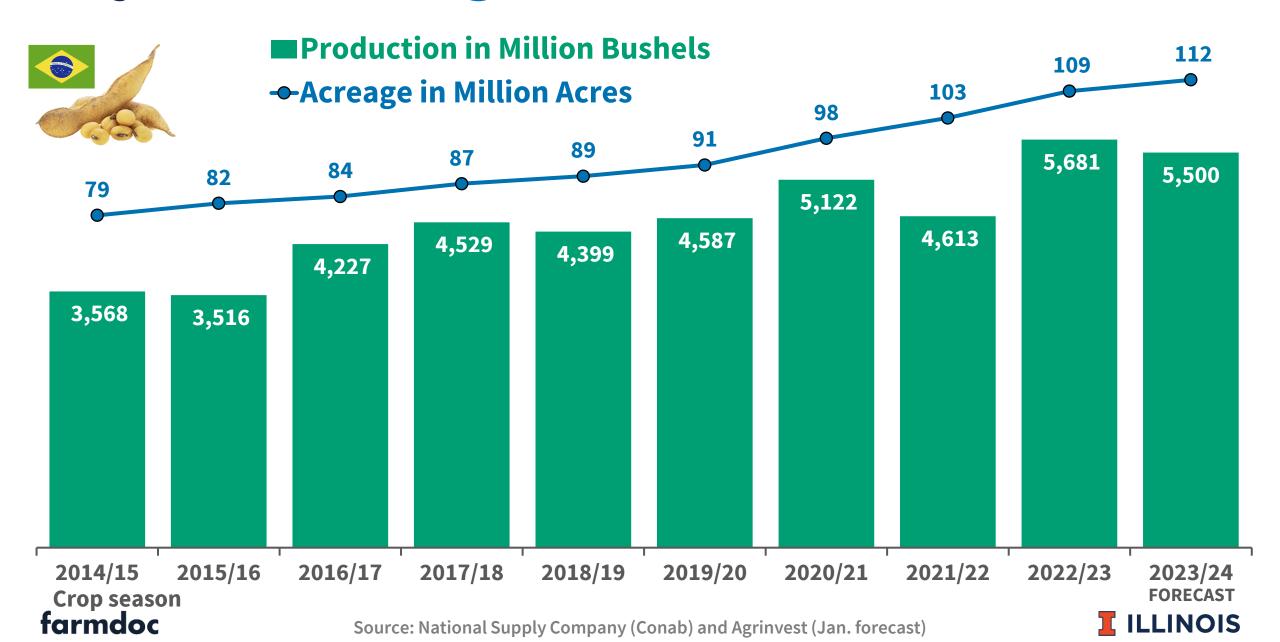
#### How It's Going So Far

- As of Jan 27, 9% of the soybean were harvested in Brazil (Conab).
- In Mato Grosso, the production is expected to reduce by 14% (Imea).
- Higher yields in crop fields planted later. Rainfalls in December helped.
- In contrast, southern states are expecting a full soybean crop. February will be crucial for them.



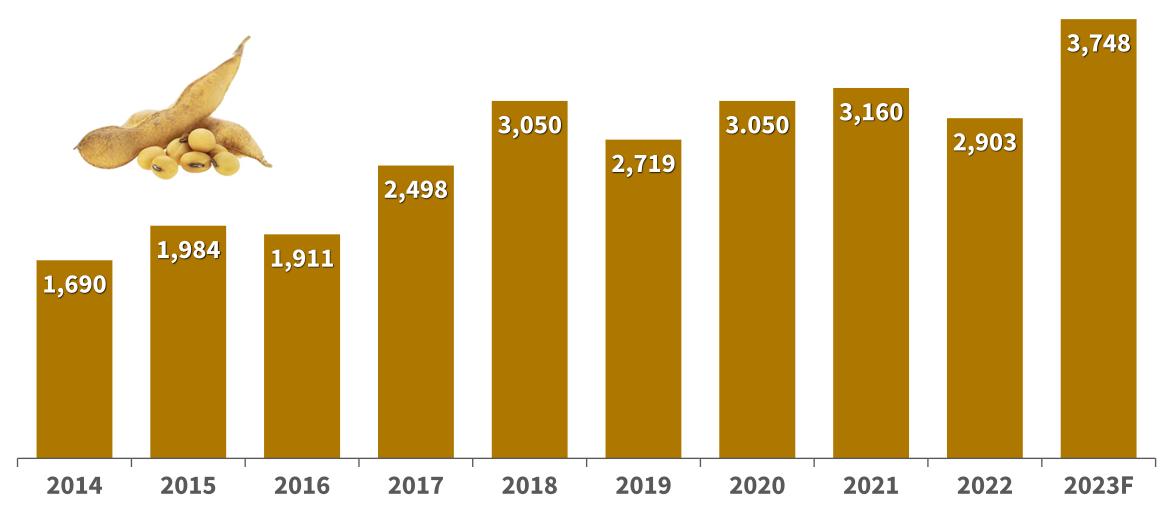


#### Soybean Acreage and Production in Brazil



#### Brazil Have Broken Soybean Export Record

in million bushels

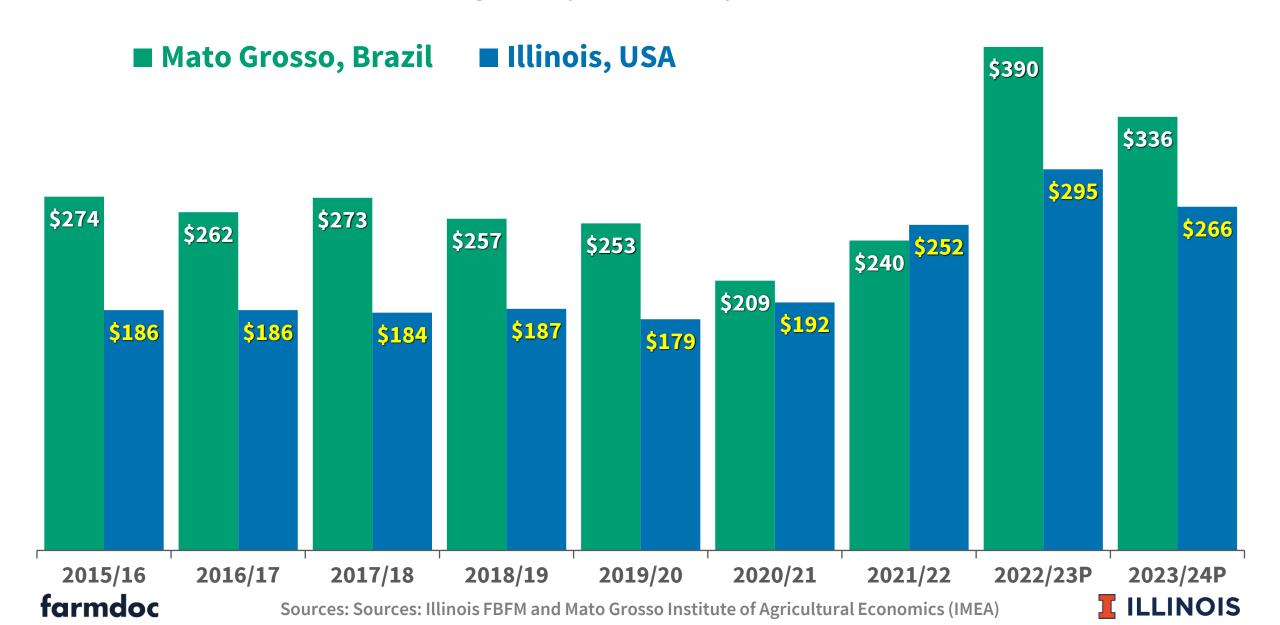


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#### Soybean Average Total Direct Costs (US\$ per acre\*)

\*Prices were converted from BRL to USD on average currency relative to each year













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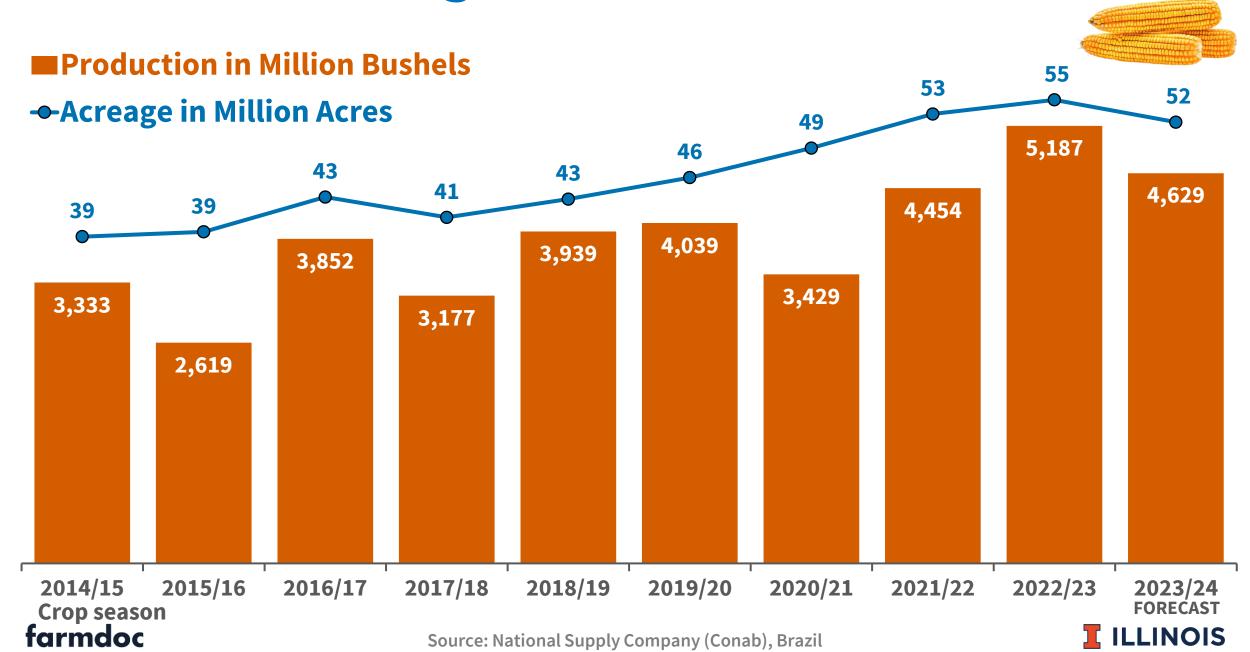


#### **How It's Going So Far**

- Second corn crop will likely be impacted by the delay in soybean season due to the short window.
- As of January 27, 10% of the second corn crop was planted in Brazil (Conab).
- Brazil's 1<sup>st</sup> and 2<sup>nd</sup> crop corn production are expected to decline by 11% and 12%, respectively (Conab).



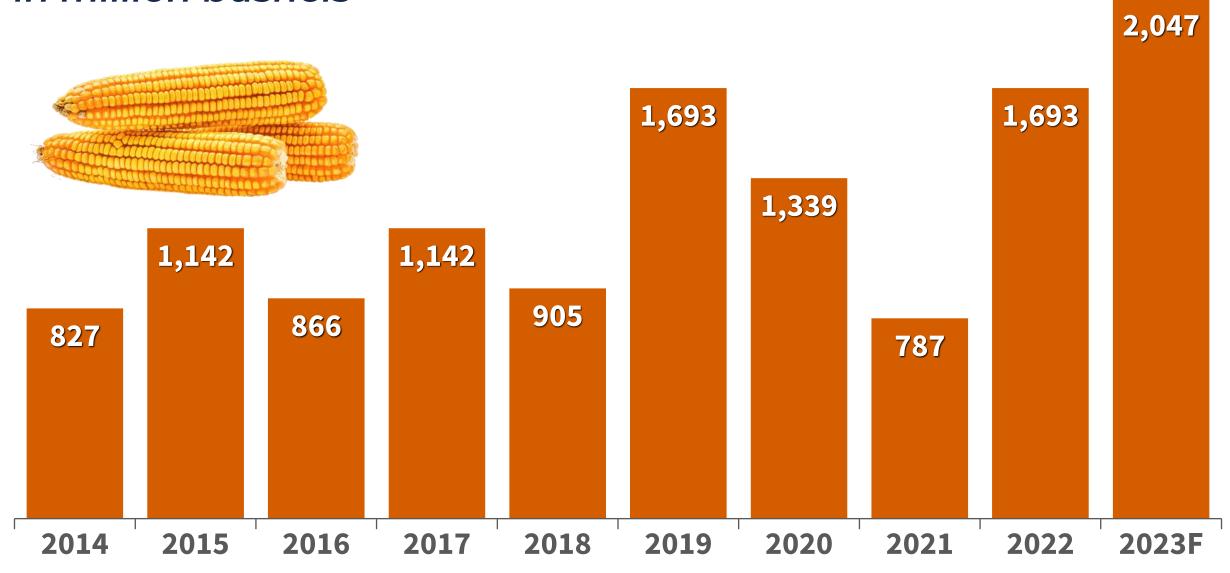
#### **Total Corn Acreage and Production in Brazil**



#### **Brazil Have Broken Corn Exports Record**

in million bushels

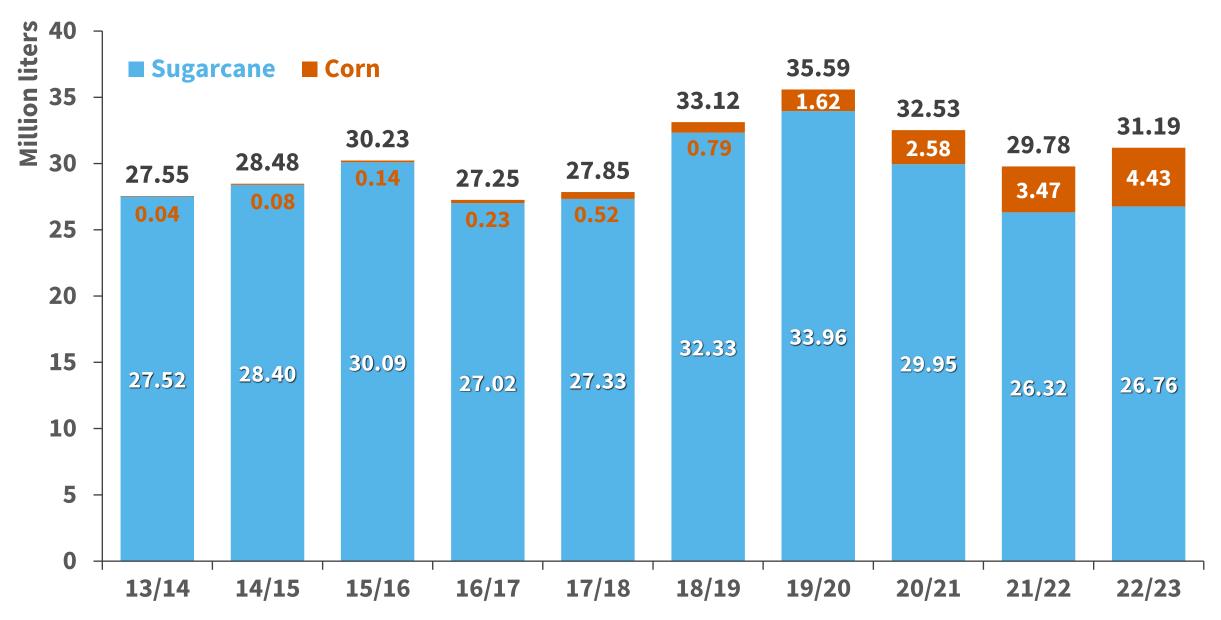
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Source: Brazilian Foreign Trade Secretariat (SECEX)

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#### **Corn Ethanol Production Remains Growing in Brazil**





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Forecast for Brazilian Corn Ethanol Production by State

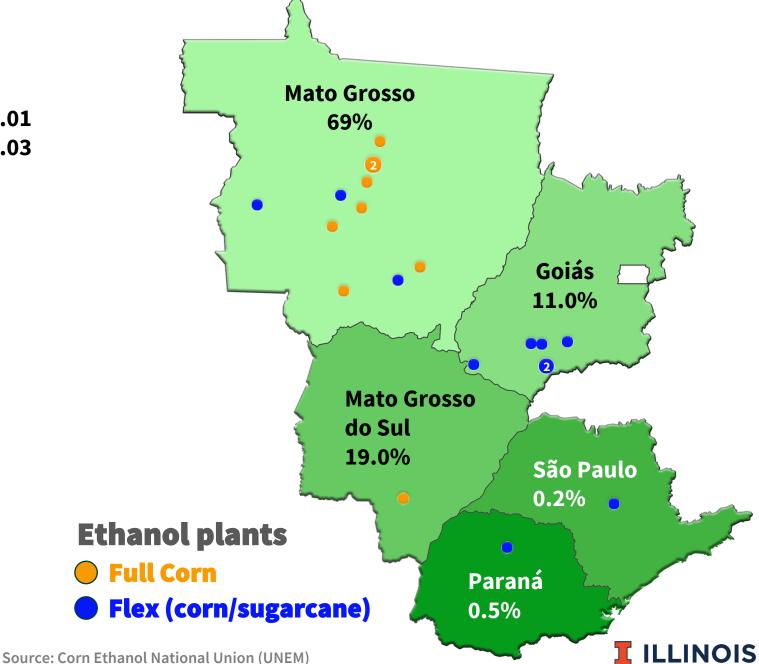
(2023/2024 season)

#### **6 Billion Liters**

Goiás 0.66 Mato Grosso do Sul

1.14

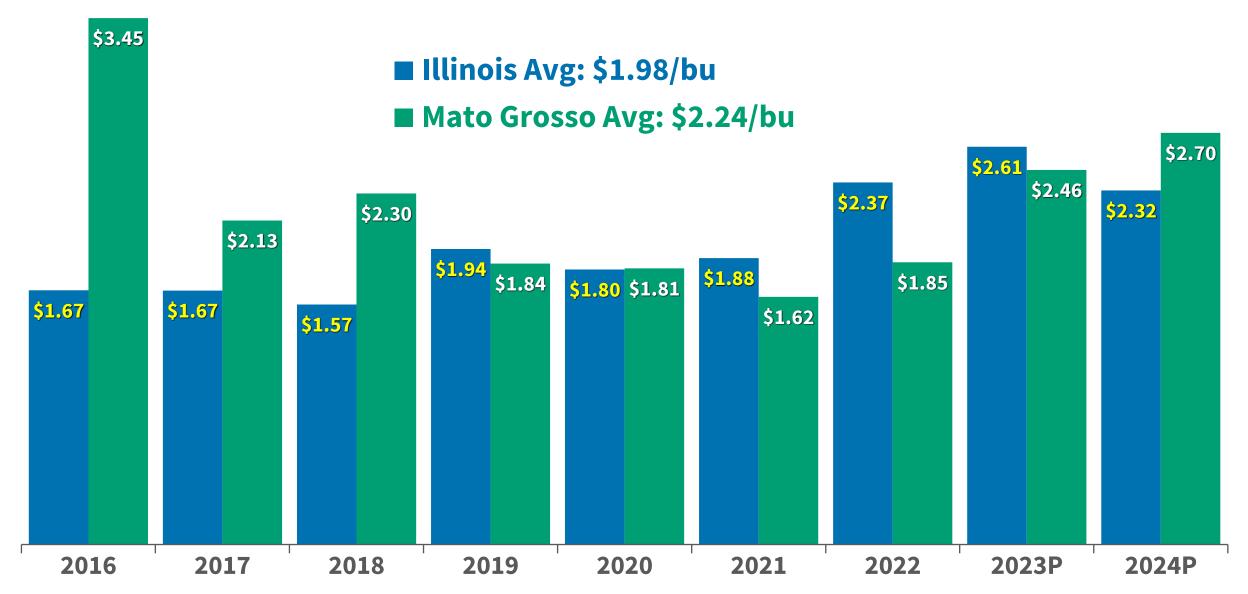
Mato Grosso 4.16 São Paulo 0.01 Paraná 0.03



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#### Corn Average Total Direct Costs (US\$ per bushel)

\*Prices were converted from BRL to USD on average currency relative to each year

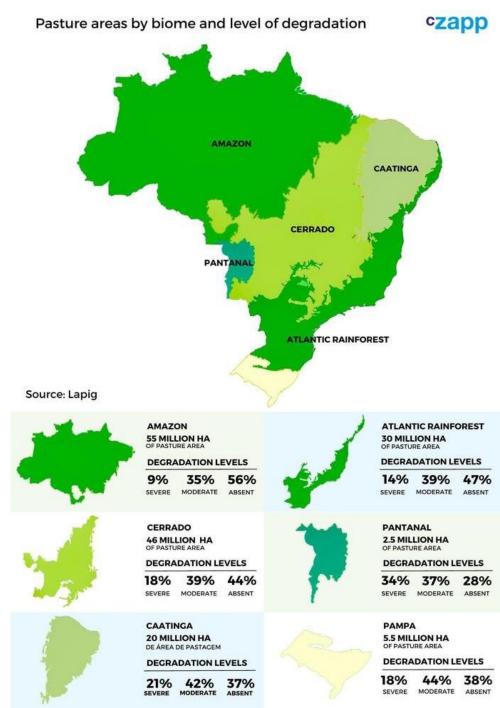




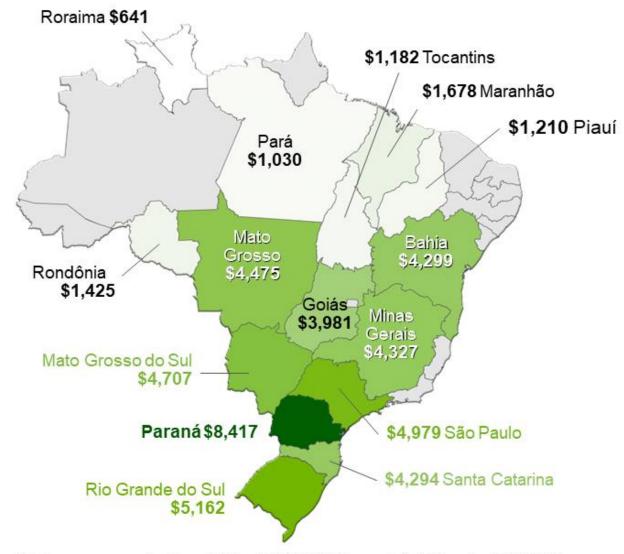


### Potential of Ag Expansion in Degraded Pasture Lands

- Recovery of degraded pastures helps to increase agricultural area without deforestation.
- Brazil recovered 21 million ha (52 million acres) of degraded pastures from 2000 to 2021 (Federal University of Goiás).
- Embrapa study indicates the potential for converting 28 million ha (69 million acres) from pasture into cropland.



#### Price of Cropland in Brazil by state (\$/acre)



<sup>\*</sup> Prices were converted from BRL to USD (5.053 BRL equals 1 USD on April 26, 2023) Source: S&P Global Commodity Insights

















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# AU en el perfil (%) 23/01/2024 >0

#### How It's Going So Far

- ✓ Outlook for the **crop season is good** for Argentina, despite some areas needing rains next weeks to avoid yield reductions.
- ✓ The crop fields are excellent in the provinces of Córdoba, Santa Fé, and Entre Rios.
- ✓ However, the provinces of Buenos Aires and La Pampa are waiting for more rains.
   February will be crucial for the soybeans.
- ✓ After three years of serious weather problems, caused by La Niña, Argentina sees the chance of a full soybean crop.



#### Comparing soybean fields in Argentina

#### La Niña Year

El Niño Year

#### Pergamino, Buenos Aires

December 14, 2022 Image by INTA

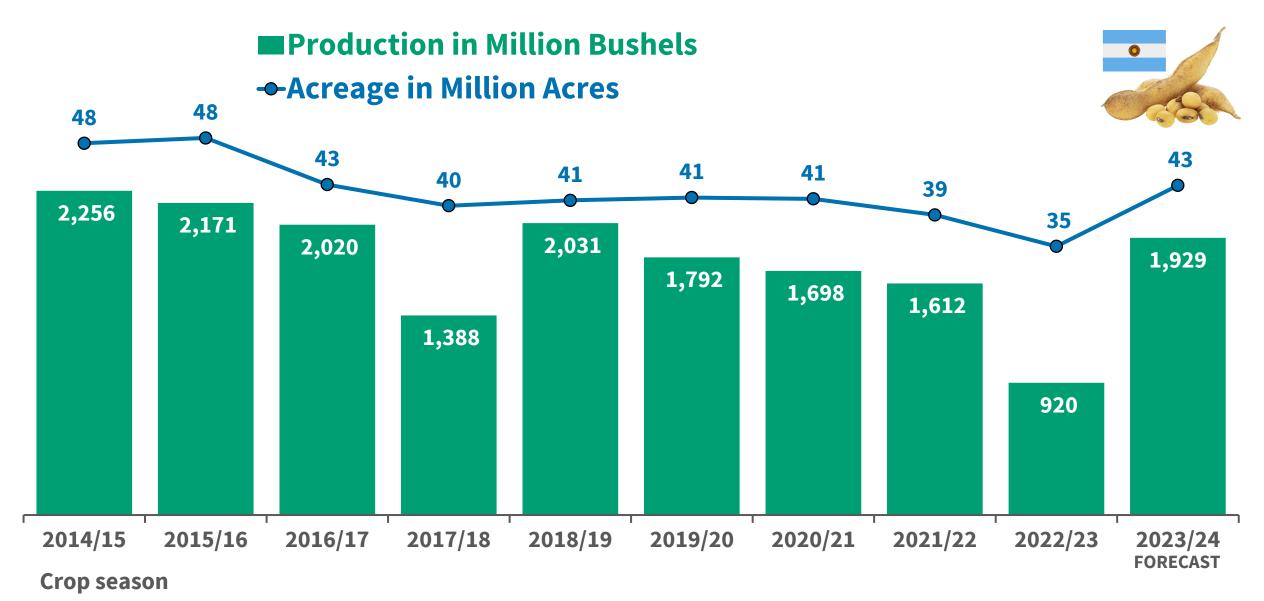
#### Pergamino, Buenos Aires

December 6, 2023 Image by INTA





#### Soybean Acreage and Production in Argentina

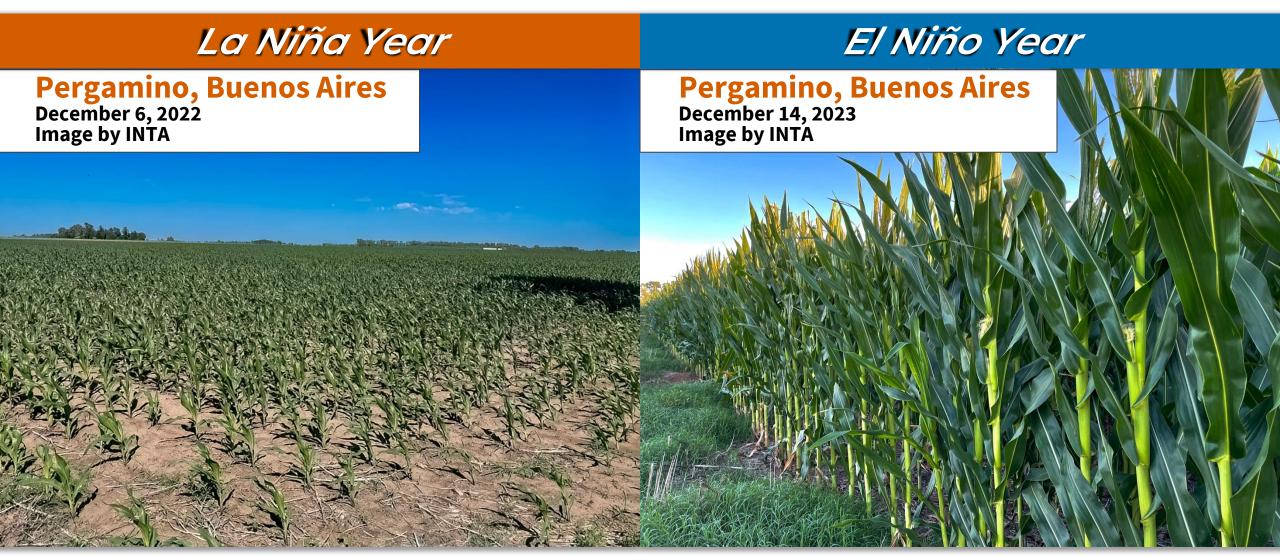


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Source: Secretary of Agriculture in Argentina (SAGyP) and Buenos Aires Grain Exchange (forescast)

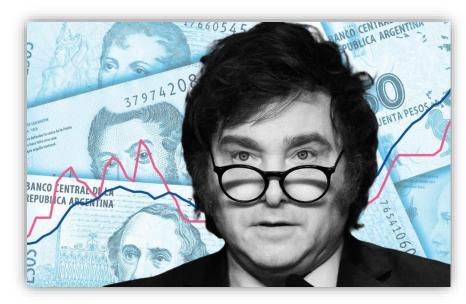


#### Comparing corn fields in Argentina



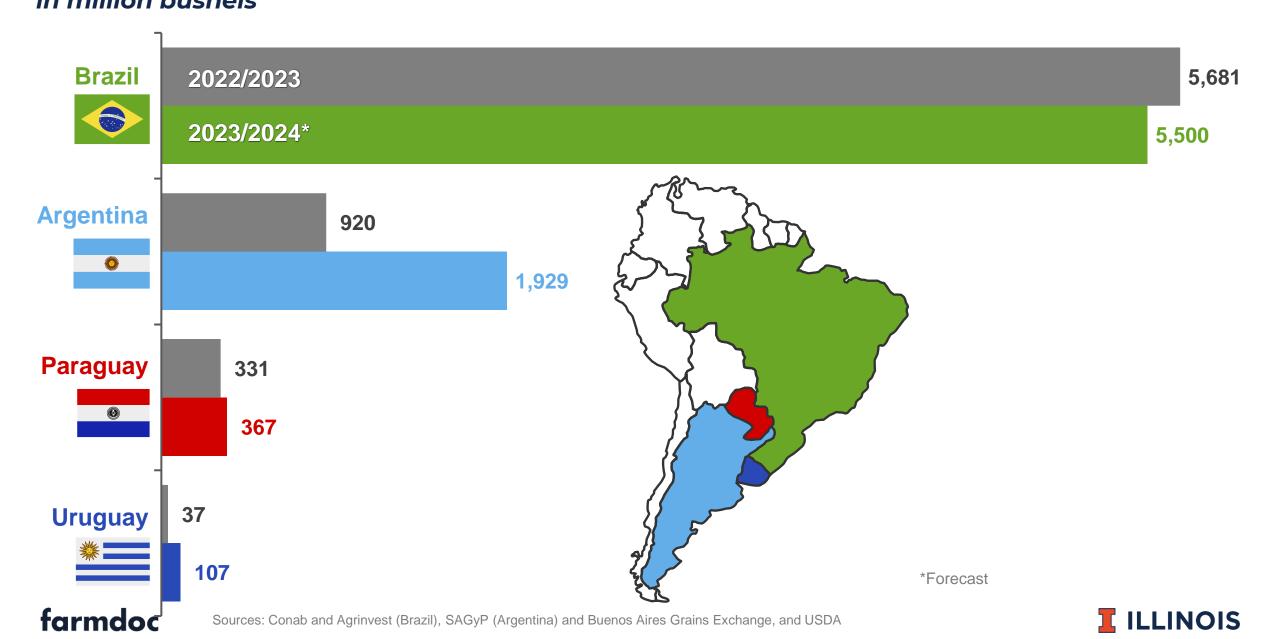
#### A "shock therapy" to the economy

- Argentina is battling inflation of over 200%, 40% of the population in poverty, and high levels of national debt.
- President Javier Milei proposes an "omnibus" bill, a sprawling reform package ranging from tax hikes to privatizations.



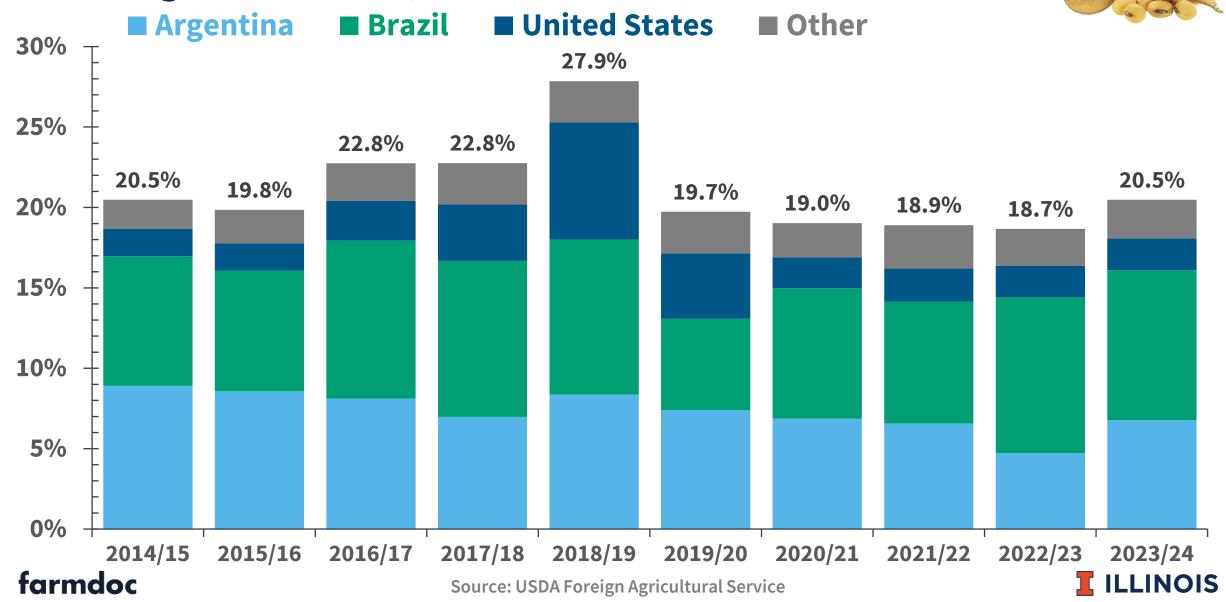
• For export taxes, it is unlikely that the ag sector will have a reduction or removal during at least the first year.

#### South America Soybean Production Increasing in 2023/2024\* in million bushels



#### World Soybean Stocks-to-Use Ratio

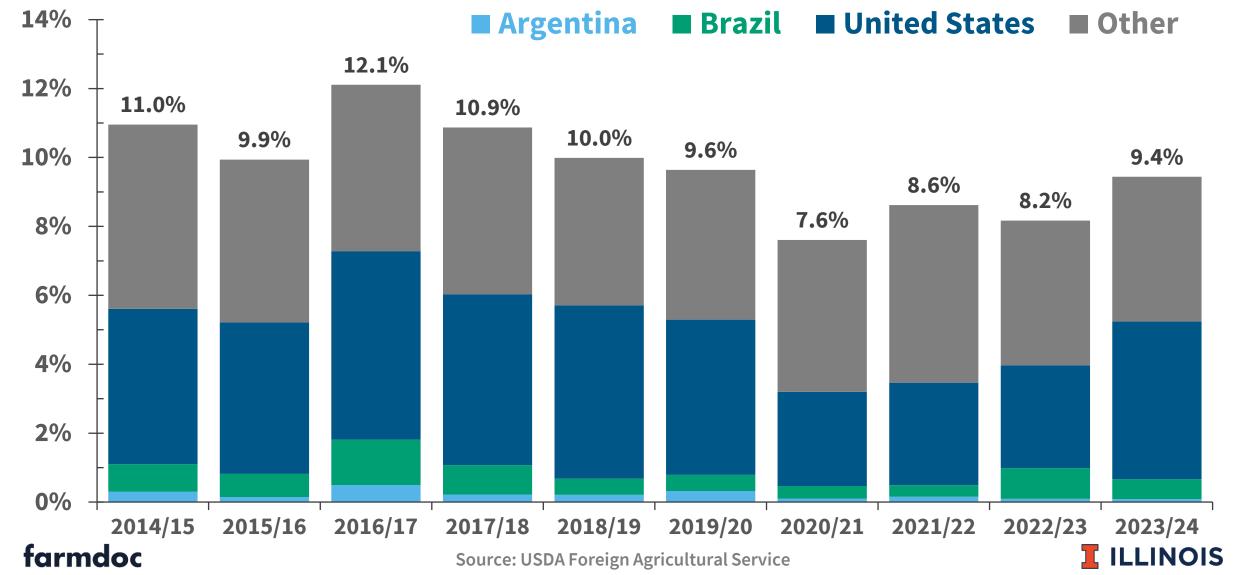
Excluding China Stocks, 2014/15-2023/24P



#### World Corn Stocks-to-Use Ratio

Excluding China Stocks, 2014/15-2023/24P





Soybean Spot Export Bids by Location

January 1, 2023 to January 31, 2024 in US \$ per bushel



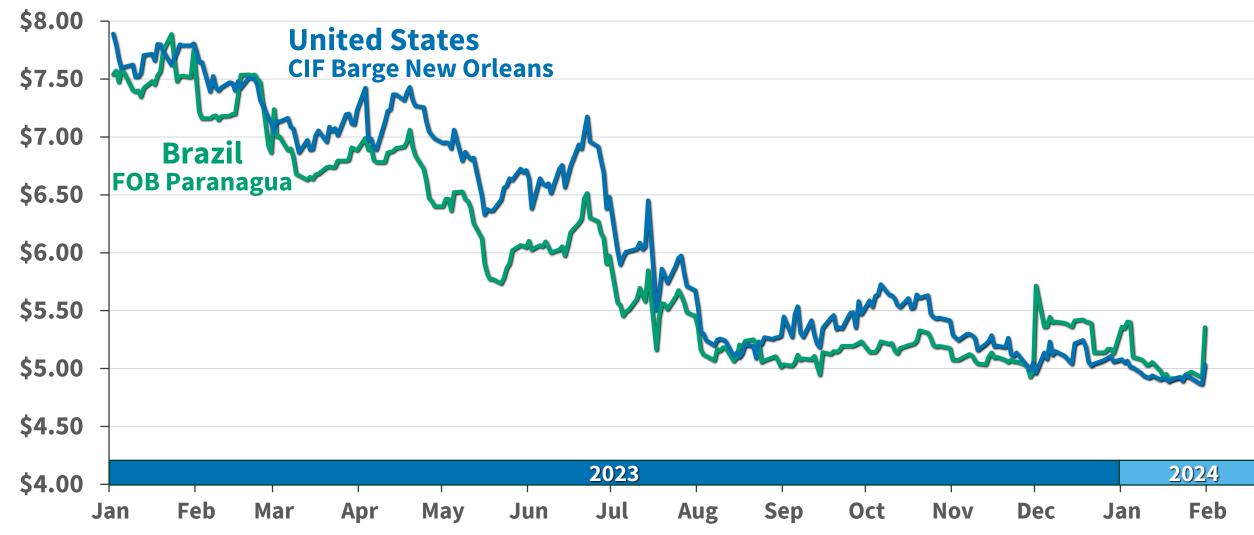
#### **Corn Spot Export Bids by Location**

January 1, 2023 to January 31, 2024 in US \$ per bushel

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Source: Commodity3 via Bloomberg

#### Wrap Up



- Impacts of El Niño on Brazilian crop season
- No more forecasts of a soybean record crop in Brazil
- Higher chance of further problems for the second corn crop (safrinha)
- So far, lower Brazilian production estimates have not increased soybean and corn prices.



#### Wrap Up

- Argentina has the chance for a full crop under a new economic regulation.
- A bumper soybean crop in Argentina should help offset a forecasted production decline in Brazil.
- For export taxes, it is unlikely that the ag sector will have a reduction or removal during at least the first year.



# Thank you! Muito obrigada!



#### **Upcoming 2024 IFES Webinars**

February 8 at 2 pm

**Grain Market Outlook** 

by Joe Janzen and Scott Irwin

**February 15** 

Farm Policy: Current State & A Look Ahead

by Jonathan Coppess

**February 22** 

The Renewable Diesel Boom: What Does the Future Look Like?

by Scott Irwin





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