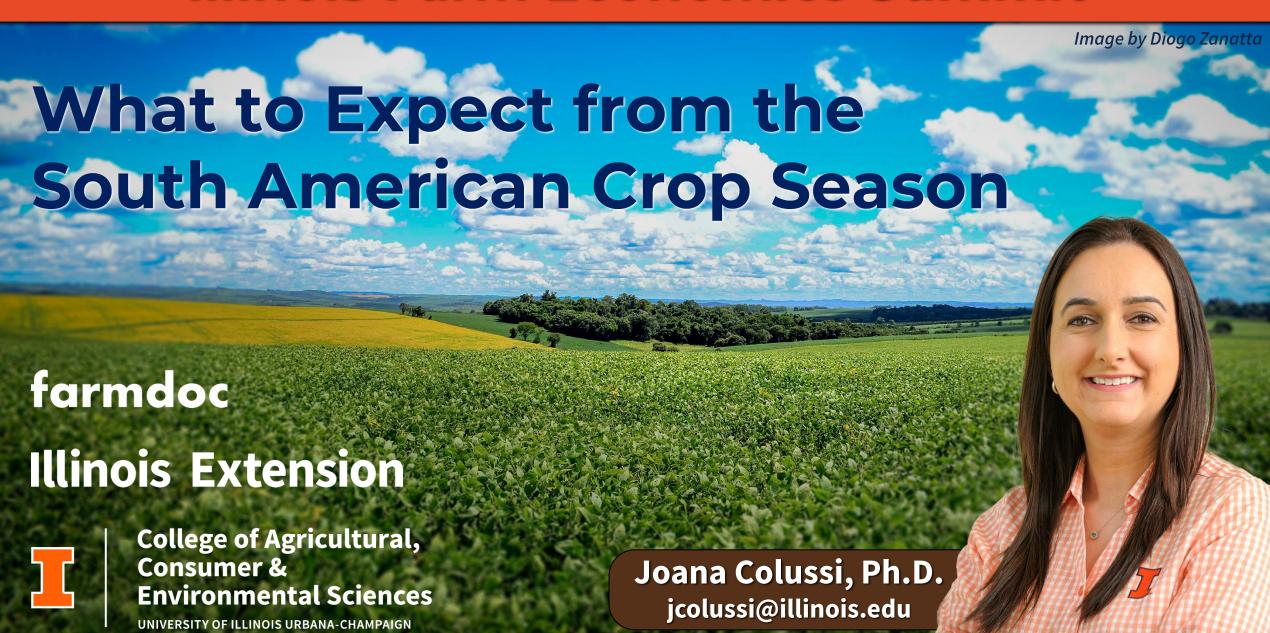
Illinois Farm Economics Summit



South America Outline

- Soybean Prospects in Brazil
- Corn Estimates in Brazil
- Potential for Future Expansion
- Crop Projections in Argentina
- Questions & Answers





















How It's Going So Far in Soybean Season

- As of Jan 19, 1% of the soybeans were harvested in Brazil (Conab).
- Brazilian soybean acreage is projected to grow by 2.6%, the slowest growth in a decade.
- The soybean crop is forecasted to hit a record 6.1 billion bushels, 13% increased from last year.

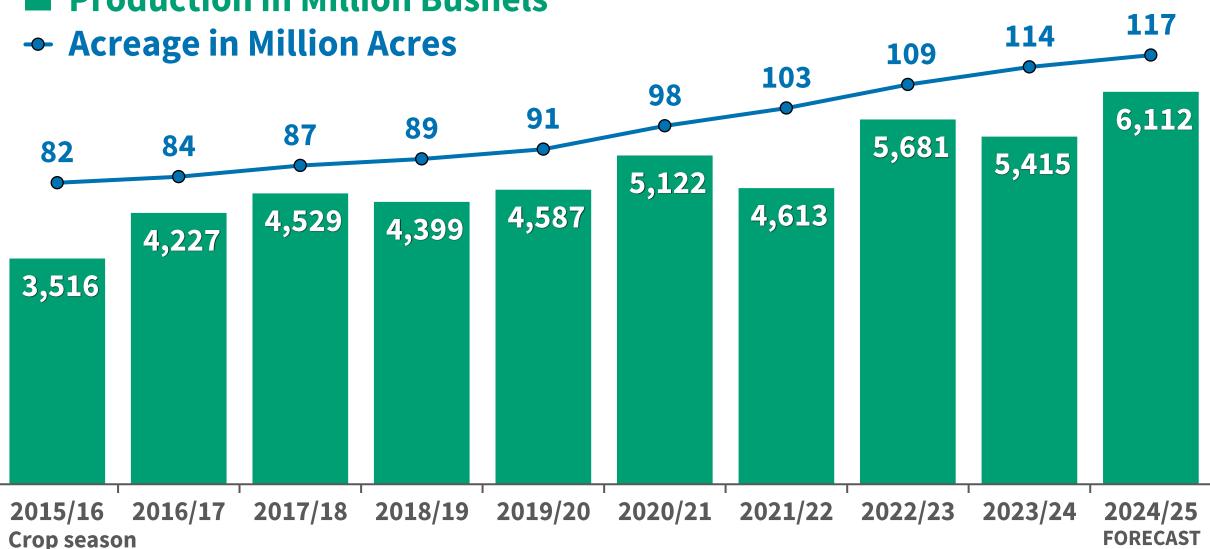




Soybean Acreage and Production in Brazil



Production in Million Bushels



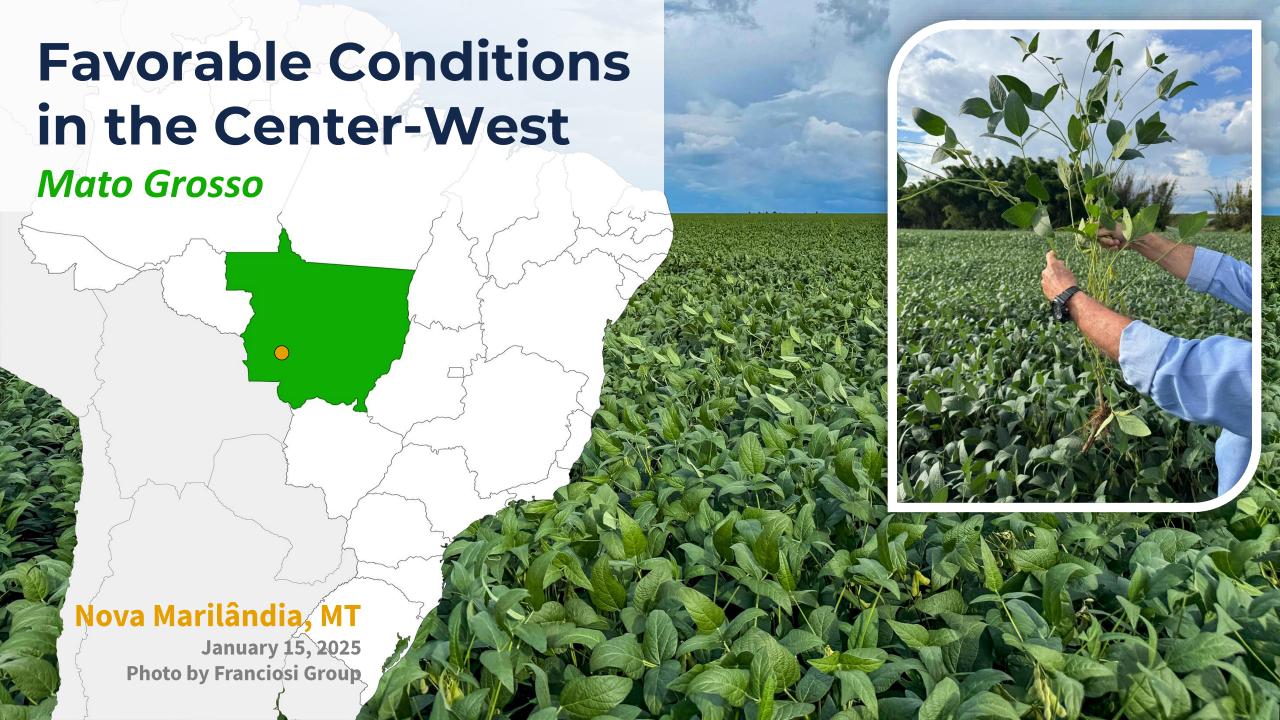


Private Consultancy Projections Even More Optimistic in January Reports

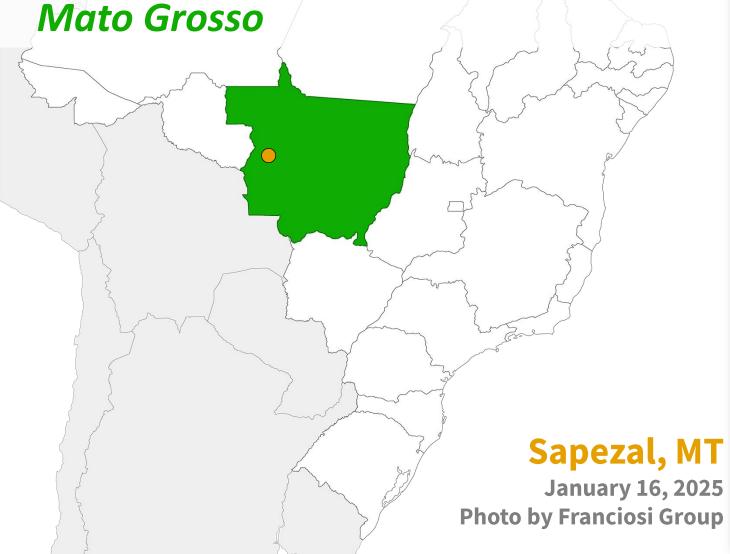


Consultancy	Projection (in million bushels)
Safras & Mercado	6,382
AgResource	6,322
Stone X	6,298
Agrinvest	6,283
Cogo Inteligência	6,268
Pátria Agronegócio	6,171

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Favorable Conditions in the Center-West





Crop Progress Report from Brazil



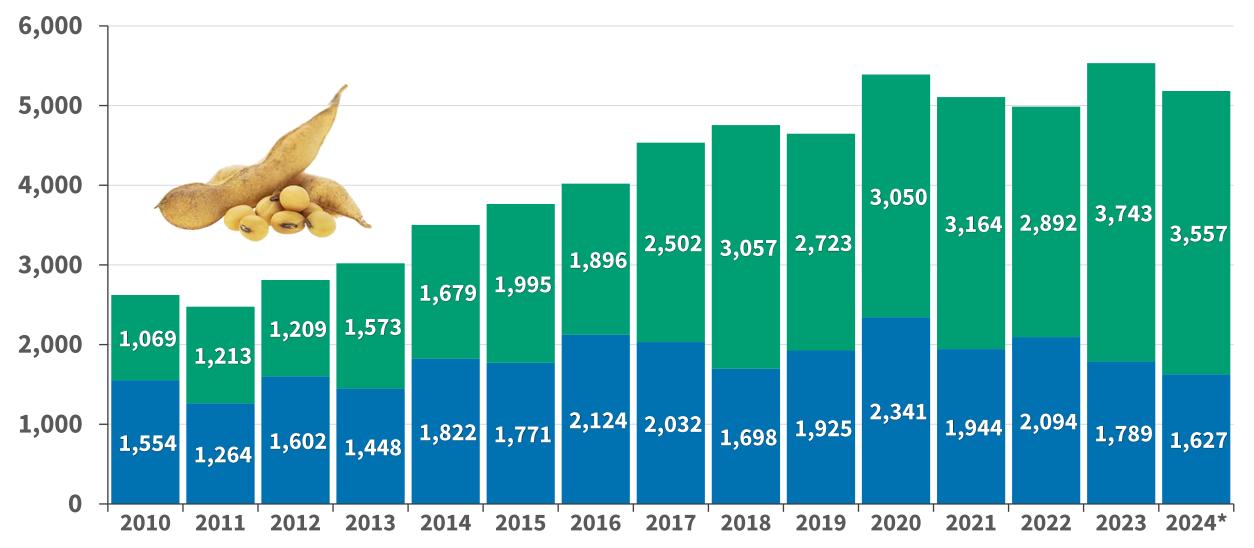
Francesco Franciosi, Tangará da Serra January 19, 2025





Total Soybean Exports by the United States and Brazil

in million bushels



Note: Exports by calendar year since the countries have different marketing years



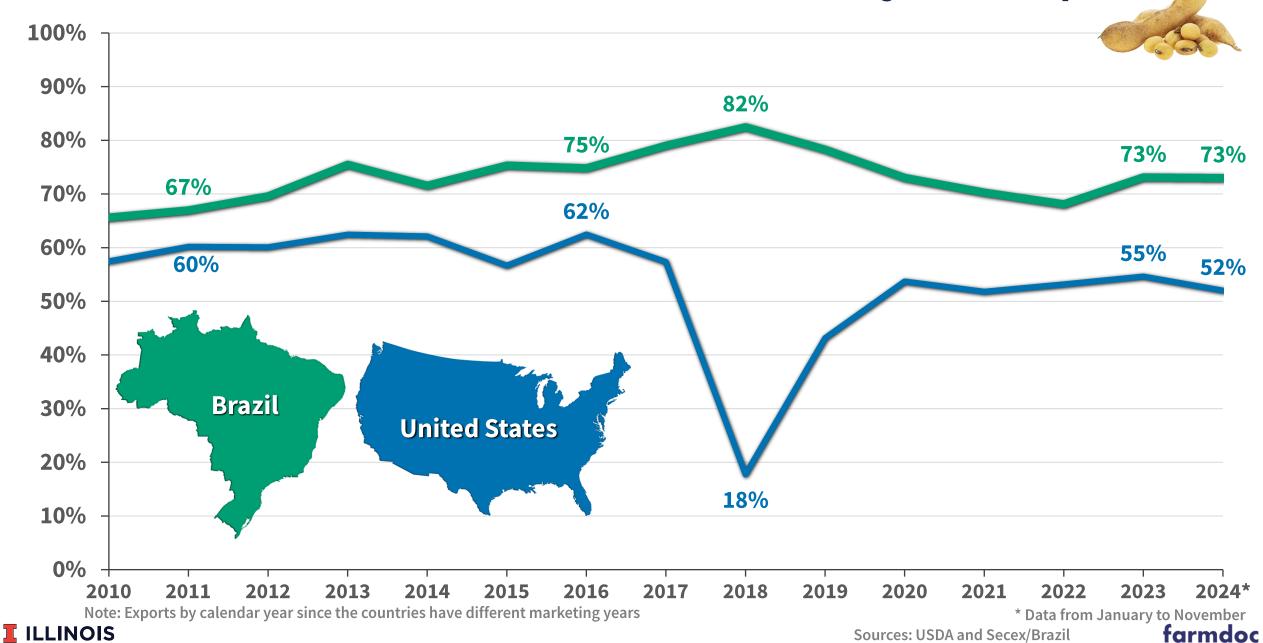
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^{*} Data from January to November

Higher Supply and Favorable Exchange Rate

- The exports performance are based on abundant supplies and a highly favorable exchange rate for Brazilian farmers.
- Brazilian currency depreciation against the US dollar often benefits farmers by making exports more competitive, although it raises the cost of imported inputs.
- Market expectations indicate that the Brazilian Real will continue trading at around R\$6 to USD \$1 in 2025.

China's Share of United States and Brazil Soybean Exports

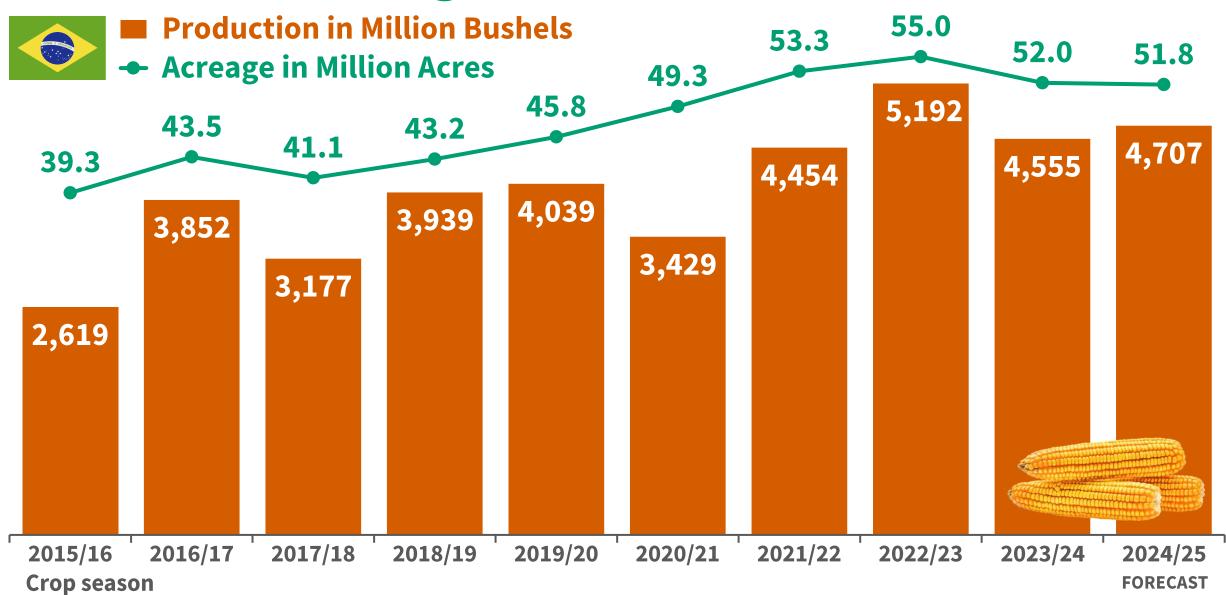


How It's Going So Far in Corn Crop Season

- As of Jan 19, 5% of the corn first crop was harvested (Conab).
- Brazilian corn acreage is expected to remain stable.
- Total corn crop is expected to reach 4.7 billion bushels, a 3% increase compared to last year.
- If achieved, this would mark the second-largest harvest in history.



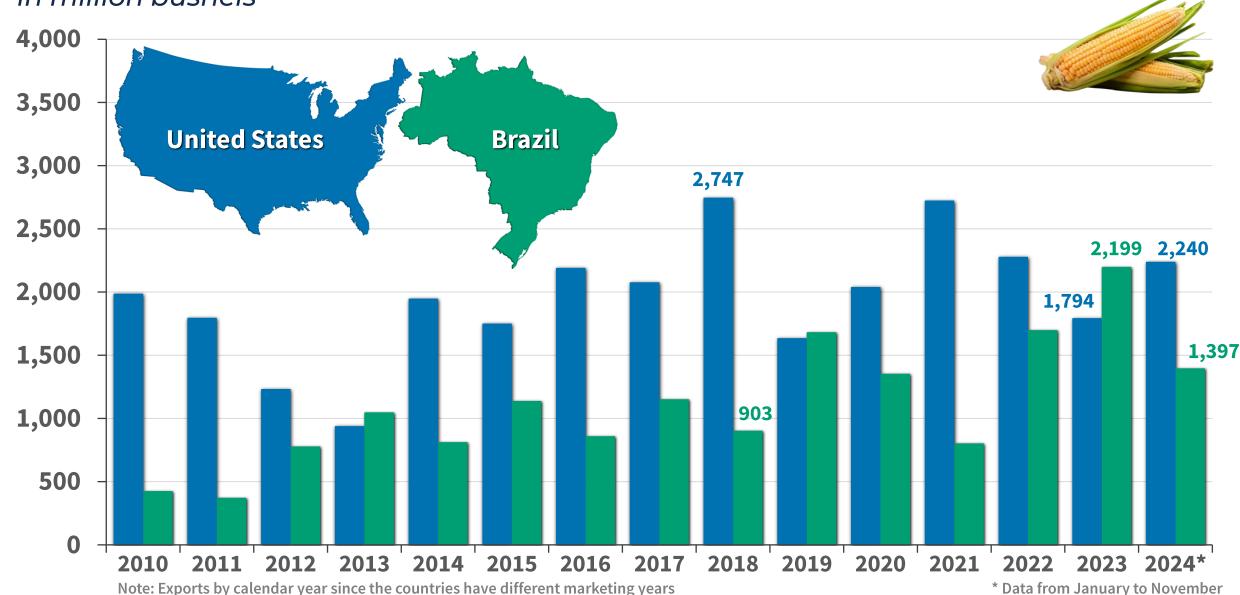
Total Corn Acreage and Production in Brazil





Total Corn Exports by the United States and Brazil

in million bushels



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* Data from January to November

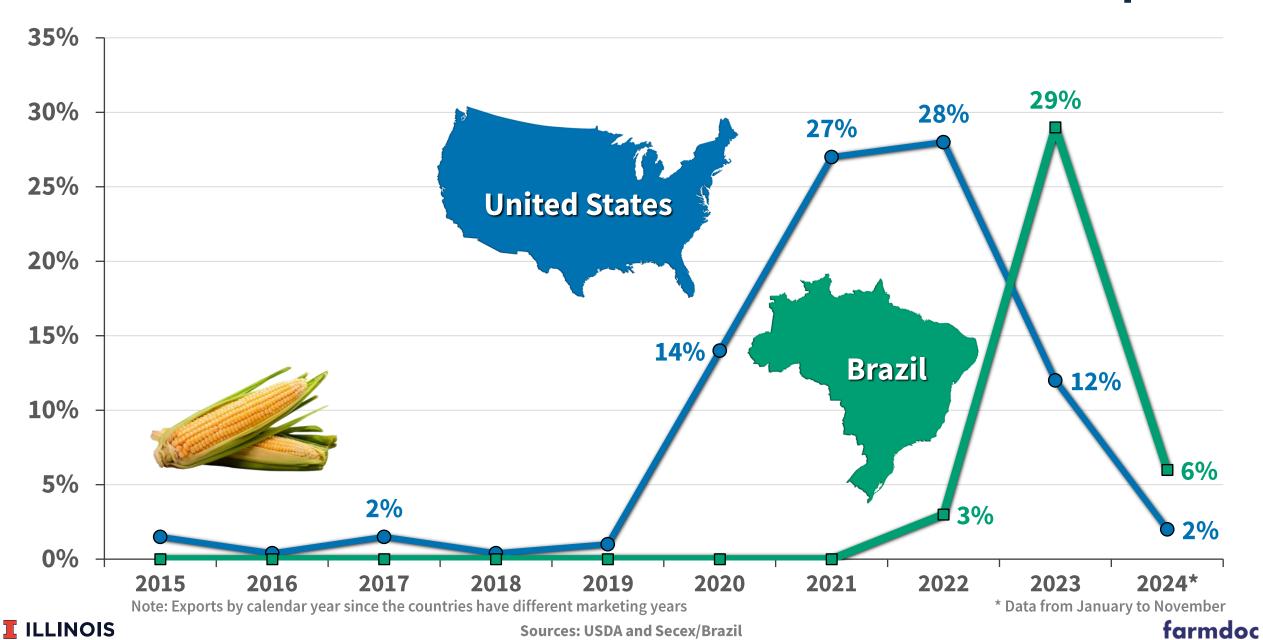
Sources: USDA and Brazil Secex

The Slowdown in Brazil's Corn Exports

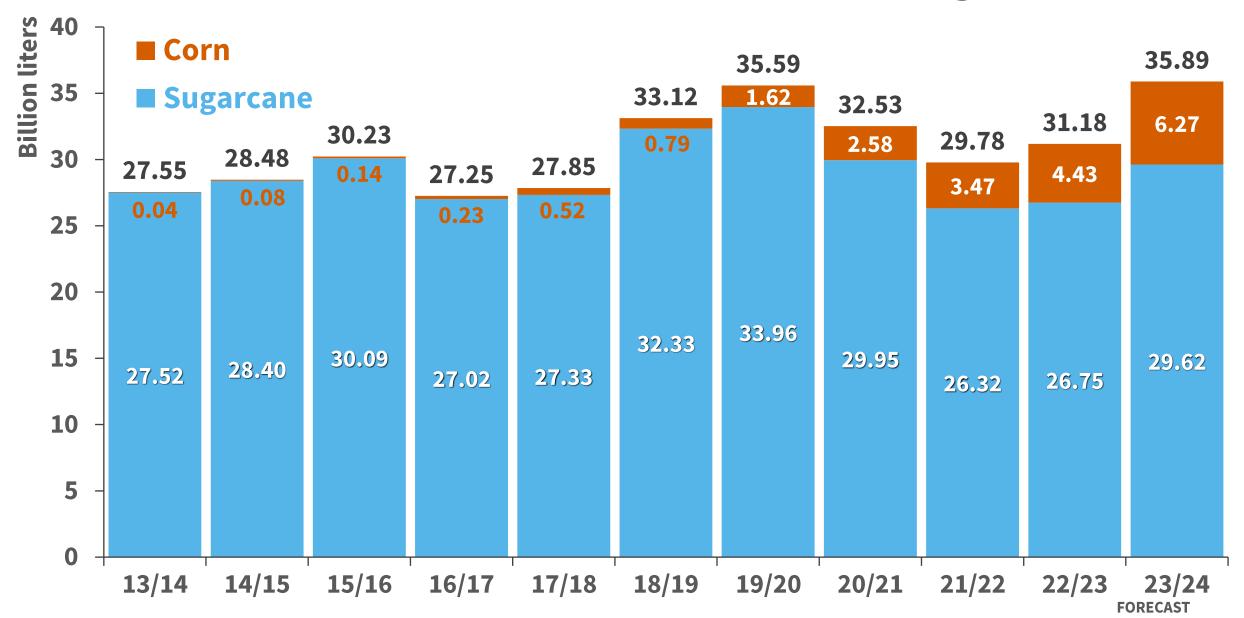


- The recovery of supply in other major producing countries and the decline in Chinese demand have contributed to a slowdown in Brazil's corn exports.
- Major corn producers, such as the United States, Europe, and Argentina, have expanded their production and exports.
- Brazil's corn exports to China sharply declined, dropping from 630 million bushels to 91 million bushels in 2024. China's share of Brazil's corn exports fell from 29% to 6%.

China's Share of United States and Brazil Corn Exports



Corn Ethanol Production Remains Growing in Brazil





Sources: Ministry of Agriculture and Brazilian Sugarcane Industry Association (Unica)

Brazilian Corn Ethanol Production by State

São Paulo 0.01

Paraná

0.03

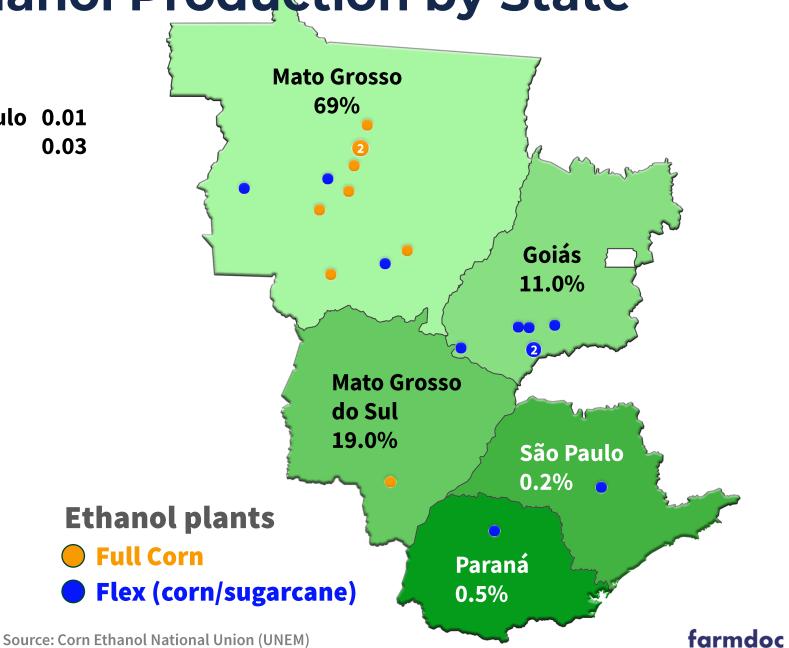
(2023/2024 season)

6 Billion Liters

Goiás 0.66

Mato Grosso do Sul 1.14

> **Mato Grosso** 4.16

















Helping Farm Families Succeed







What is the real expansion potential?

How many acres of degraded pastureland could Brazil convert into crop production – without deforestation?



+70 million acres

35% increase compared to the 2023/24 crop season

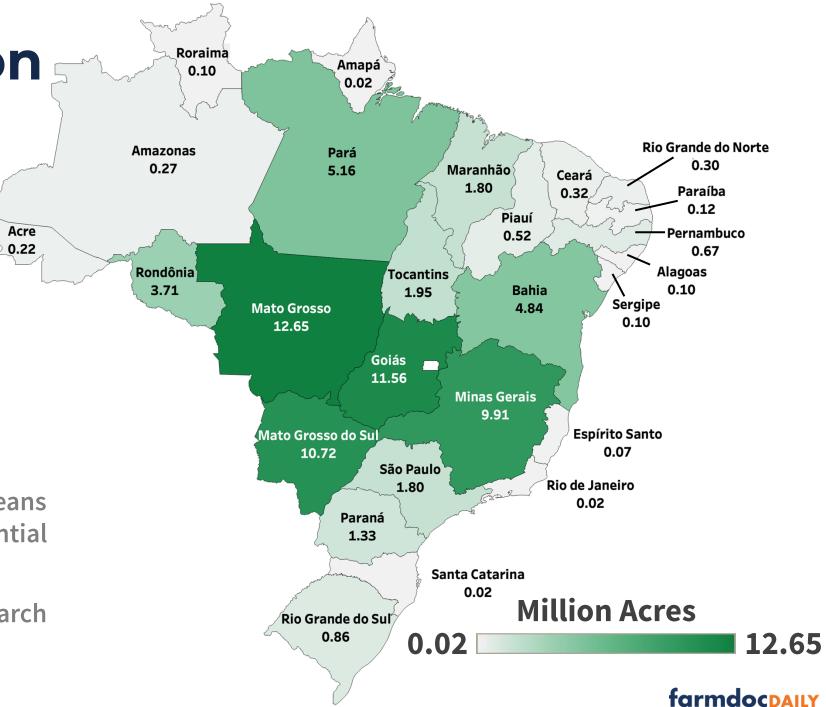
Source: Embrapa, 2024

Crop Expansion Potential in Brazil Based on Degraded Pastureland*

in Million Acres

* Crop expansion potential area means degraded pasturelands with potential for rainfed crop plantation

Source: Brazilian Agricultural Research Corporation (Embrapa)





What is the real expansion potential?

How many acres of double-cropping soybeans with second-crop corn could increase in Brazil?

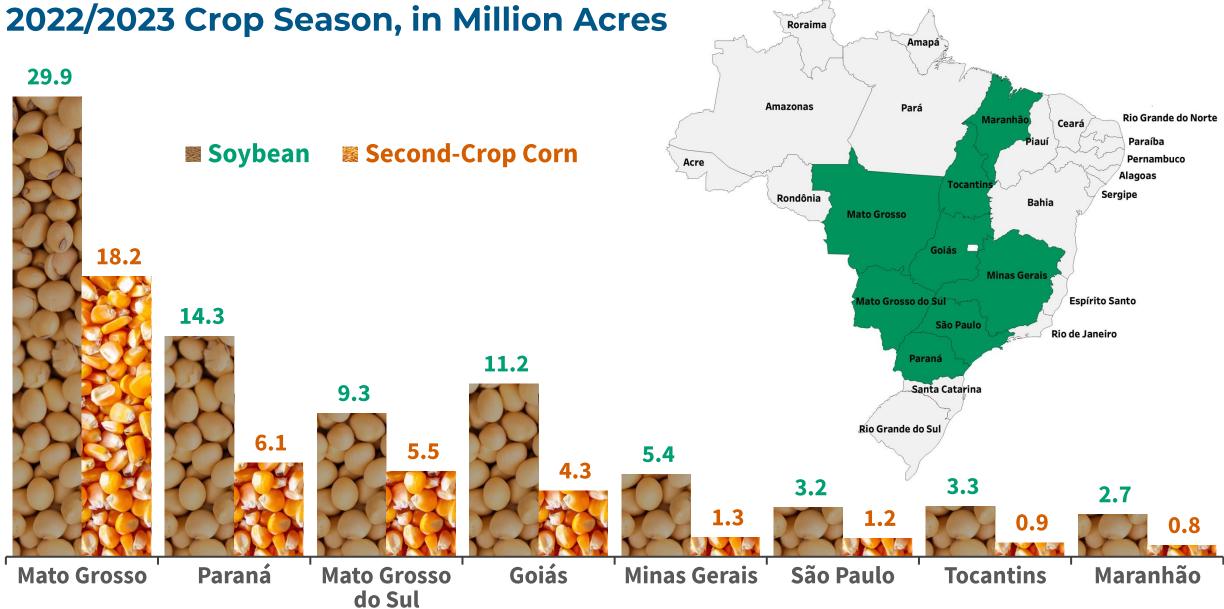


+40 million acres

Double compared to the current crop season

Source: Embrapa, 2024

Comparison of Soybean and Second-Crop Corn Planted Area





What does the future hold? Projections for the next decade

ORIGIN & ROCKET	Brazil				
	2023/24	2032/33	Change		
Production (million bushels)					
Soybean	5,414	6,860	27%		
Corn	4,561	6,292	38%		
Exports (million bushels)					
Soybean	3,417	4,460	30%		
Corn	1,973	2,593	31%		

********	United States				
	2023/24	2032/33	Change		
Production (million bushels)					
Soybean	4,480	4,840	8%		
Corn	15,265	16,180	6%		
Exports (million bushels)					
Soybean	2,050	2,215	8%		
Corn	2,275	2,725	20%		

Wrap Up

- Soybean crop is forecasted to hit a record.
- Exports based on record harvest and
 a highly favorable exchange rate for Brazilian farmers.
- Good expectations for safrinha crop season
 - maybe second-largest harvest in history.
- Reduced corn exports due to decline in Chinese demand and more domestic use (corn ethanol).



















Contrasts in Argentina Crop Season

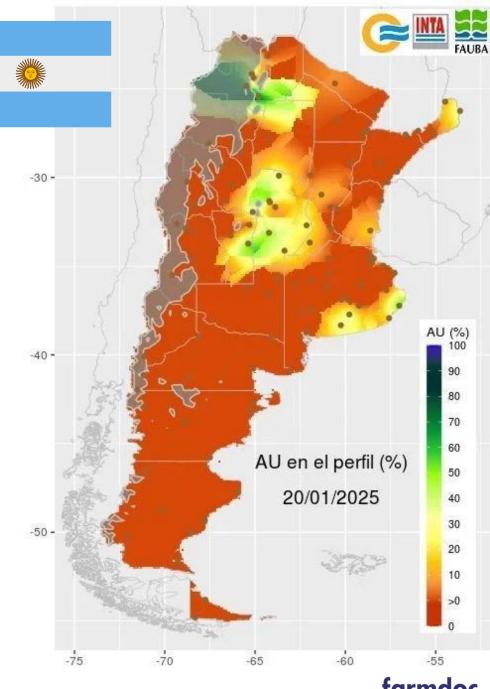
• Soybeans and corn share the same planting period in Argentina, competing for the same growing area.



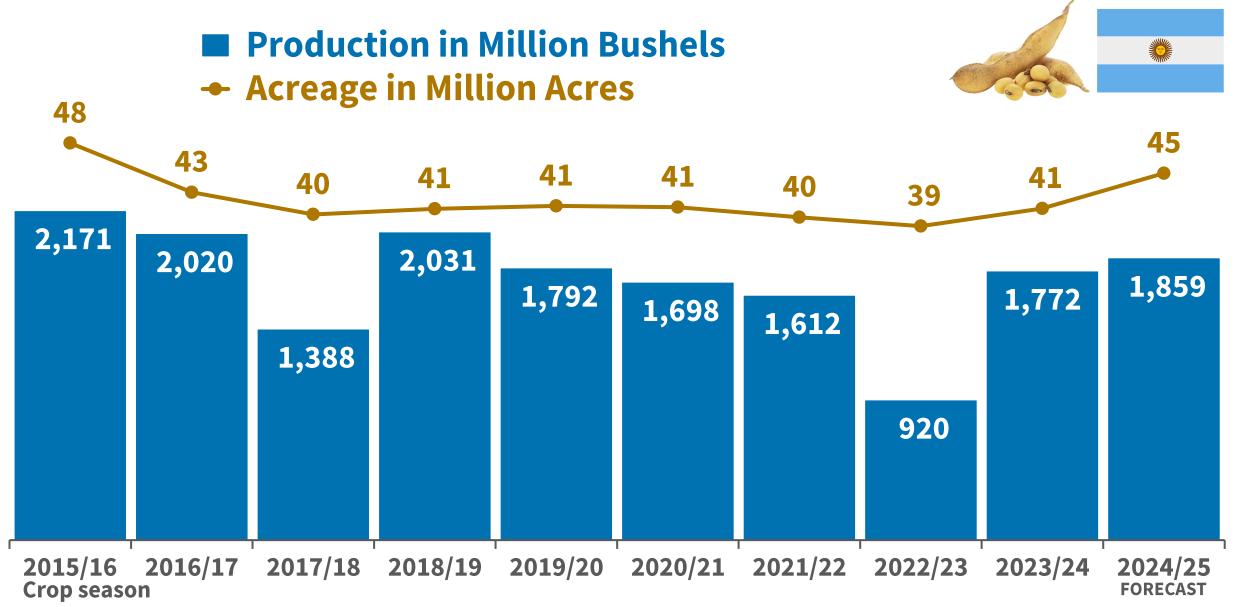
- Last season, corn faced significant losses due to a bacterium spread by the leafhopper pest, which stunts crop growth.
- Many farmers lost their entire corn crop to the disease, making them particularly cautious this season.
- La Niña introduces uncertainty, as the phenomenon is typically associated with dry conditions.

How It's Going So Far in Soybean Season

- Planted area increased 10% in the 2024-25 crop season to 45 million acres.
- Largest expansion in soybean planting since the 2015-16 season.
- Early soybeans are in good condition, but late soybeans are suffering from a lack of water.
- Some rain last week, but more water is still needed in the coming weeks.



Soybean Acreage and Production in Argentina





Comparing soybean fields in Argentina



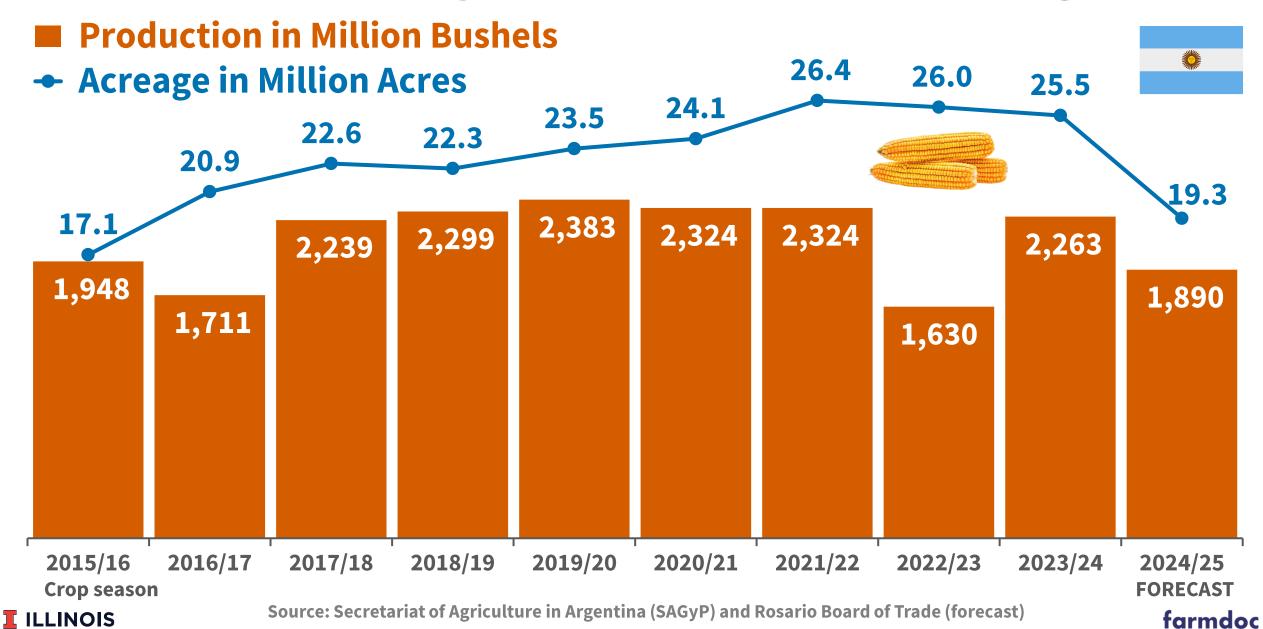
How It's Going So Far in Corn Season

- Argentina's corn planting projected to decrease by 25% equivalent to 6 million acres
- This would mark the largest relative drop in corn acreage in 17 years.
- Corn harvest is projected to drop 16% compared to the previous season.
- Factors behind the decline are the corn stunt disease and lack of water.

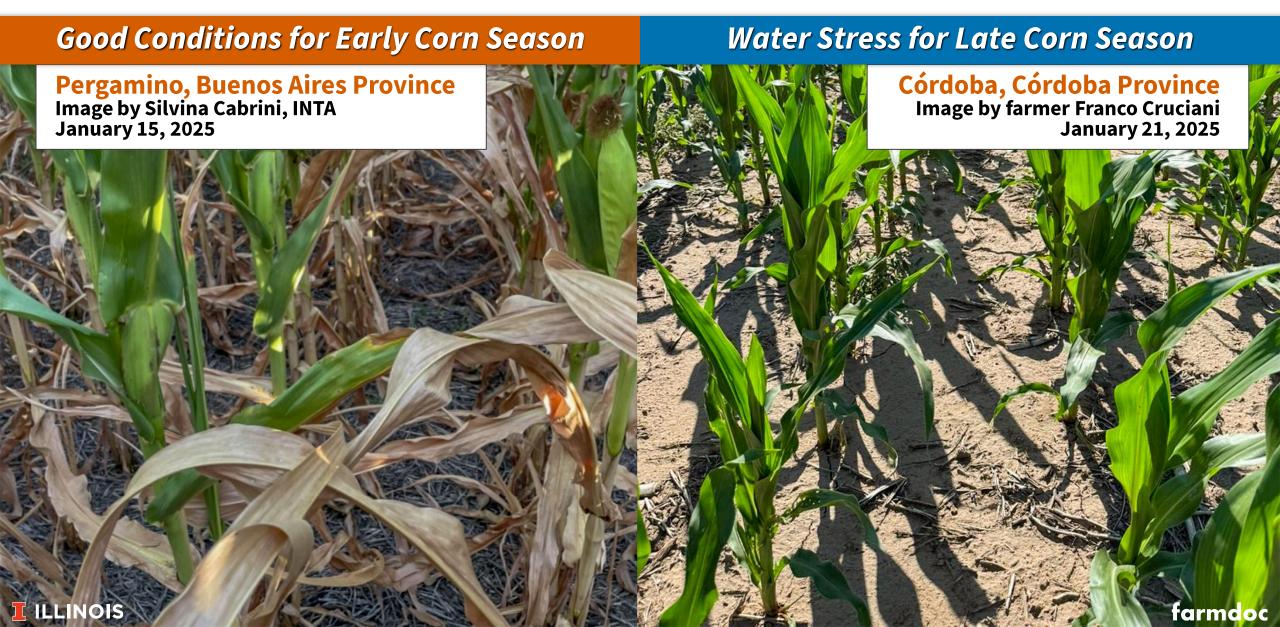
Chillar, Buenos Aires Province January 20, 2025 Image by Farmer Jose Villarreal



Total Corn Acreage and Production in Argentina

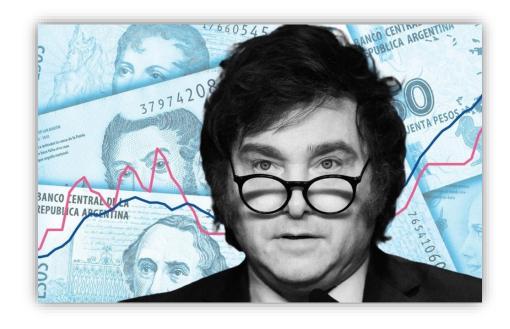


Comparing corn fields in Argentina



Argentina after one year of President Milei

- A massive fiscal consolidation has led to budget surpluses.
- The Argentinian Central Bank is no longer printing money.



- The rate of monthly inflation has collapsed to low single digits.
- The country-risk spread has contracted and the economy has started to show signs of a recovery.

Wrap Up

- Increase in soybean planting and reduction in corn planting due to corn stunt disease.
- Early soybeans are in good condition, but late soybeans are suffering from a lack of water.
- Corn harvest is projected to drop 16%.
- Argentinian economy has started to show signs of recovery during President Milei's first year.

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