Illinois Farm Economics Summit

Alternative Agriculture Insurance Products

1

College of Agricultural, Consumer & Environmental Sciences

UNIVERSITY OF ILLINOIS URBANA-CHAMPAIGN



Topics

- Pasture, Rangeland and Forage Insurance (PRF)
 - Livestock and forage producers
 - Similar product for beekeepers: Apiculture Insurance
- Livestock Risk Protection (LRP)
 - Feeder cattle, fed cattle and swine producers
- Whole Farm Revenue Protection (WFRP)
 - Diversified producers





Rainfall Index Insurance for Pasture, Rangeland and Forage

- Crop insurance program offered by USDA Risk Management Agency
- Provides producers with insurance against drought-like conditions which would affect forage production
 - Payments offset increased costs of production or decreased revenues
- Covers perennial pasture, rangeland, or forage used to feed livestock



Catastrophic coverage

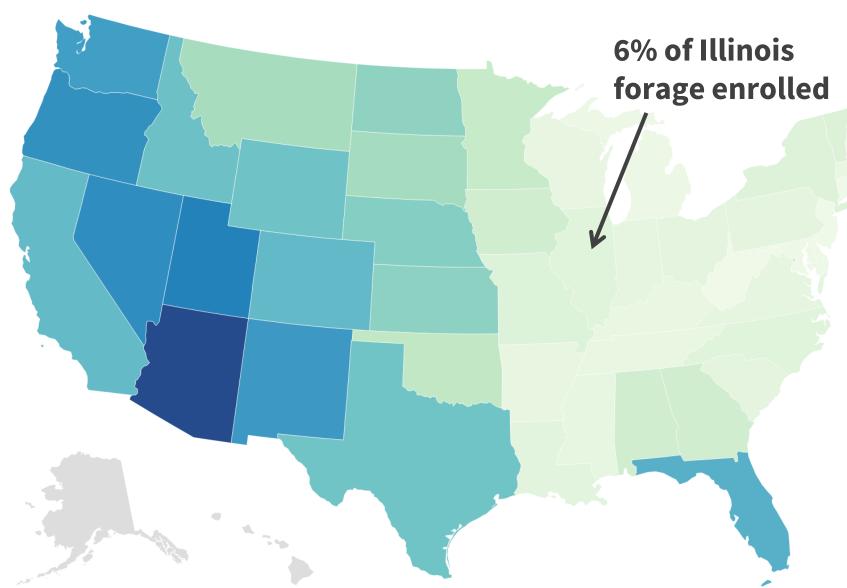
- Livestock Forage Disaster Assistance (LFP)
- Non-insured Crop Disaster Assistance (NAP)

Buy-up coverage

 Pasture, Rangeland and Forage Insurance (PRF)

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2024 PRF Enrollment



Percentage of total available forage

0% 122%

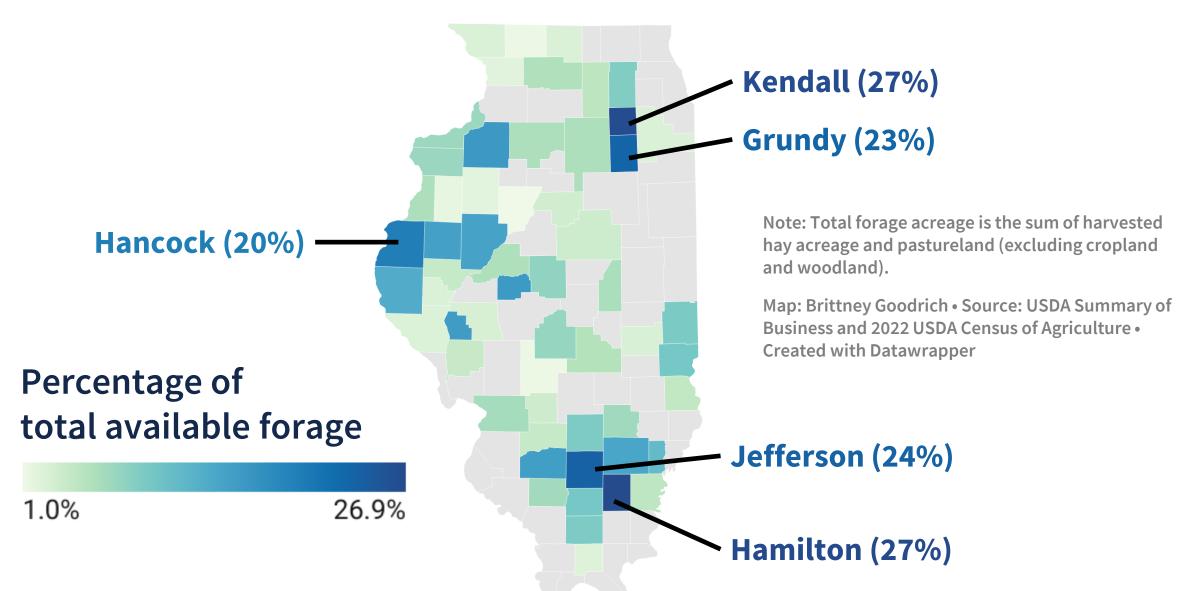
Note: Total forage acreage is the sum of harvested hay acreage, pastureland (excluding cropland and woodland), and BLM rangeland. Percentages can be over 100% due to multiple producers having insurable interest on the same land.

Map: Brittney Goodrich • Source: USDA Summary of Business, 2022 USDA Census of Agriculture, and Bureau of Land Management (BLM) 2023 Public Land Statistics • Created with Datawrapper

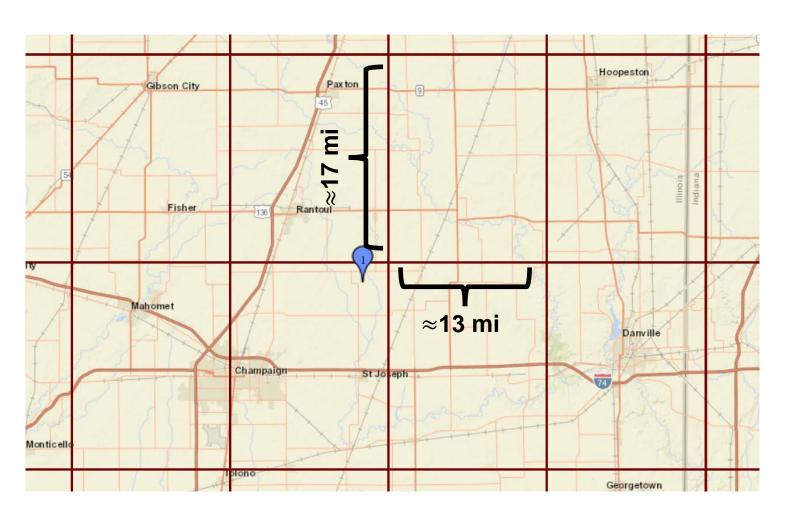




2024 Illinois PRF Enrollment



PRF is Area-Based Insurance



Not based directly on forage yield

- Uses National Oceanic and Atmospheric Administration (NOAA) grid system to measure rainfall index and payment
- Rainfall index: Weighted average of 4 closest weather stations to grid

PRF Basics

- Insured value of policy based on production practices and county base values
- Guarantee from 70% to 90% of historical average rainfall
- Policy runs January to December
 - Choose months you want to insure



PRF Decisions

Insured Acres: Number of acres to be insured

- Not all acres must be insured
- No minimum



PRF Decisions

Intended Use: Hay or Grazing

- If Intended Use is Hay:
 - Irrigation Practice: Irrigated or Non-irrigated
 - Organic certified, transitional, or neither



- Intended use decision determines County Base Value
 - Hay acreage typically valued higher than pasture
 - > Translates to higher premiums for hay

County Base Values (CBV)

Determined value of the crop in the county by Federal Crop Insurance Corporation

Grazing and Non-Irrigated Hay CBV ≈

Meant to cover price of alternative feeding

Irrigated Hay CBV ≈

Meant to cover additional irrigation costs

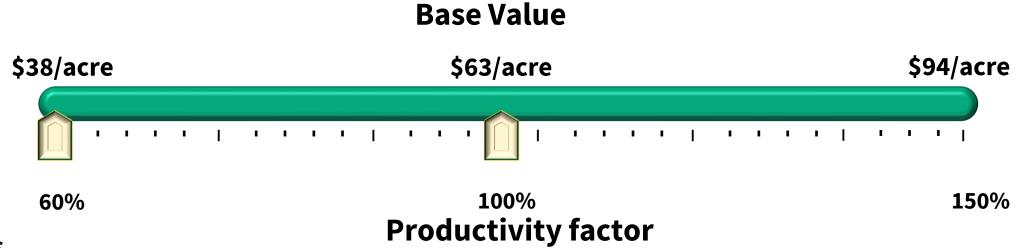


PRF Decisions: Productivity Factor

Is your acreage more or less productive than other hay/pasture acreage in your area on average?

- 60-150% used to adjust county base value
- Higher %= Higher premium
 - Higher payout if low rainfall

Example: County Base Value at \$63 per acre



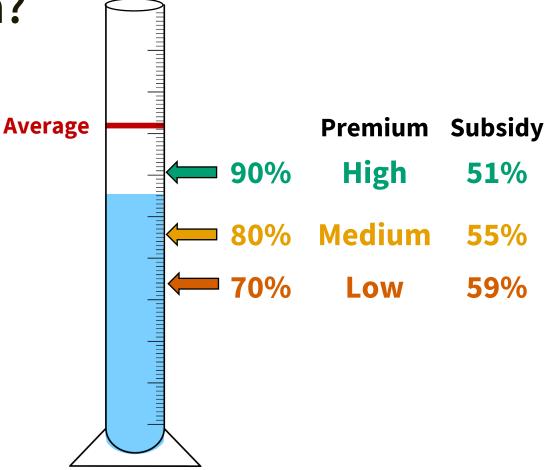


PRF Decisions: Coverage Level

At what percentage of average rainfall do you want the payments to kick in?

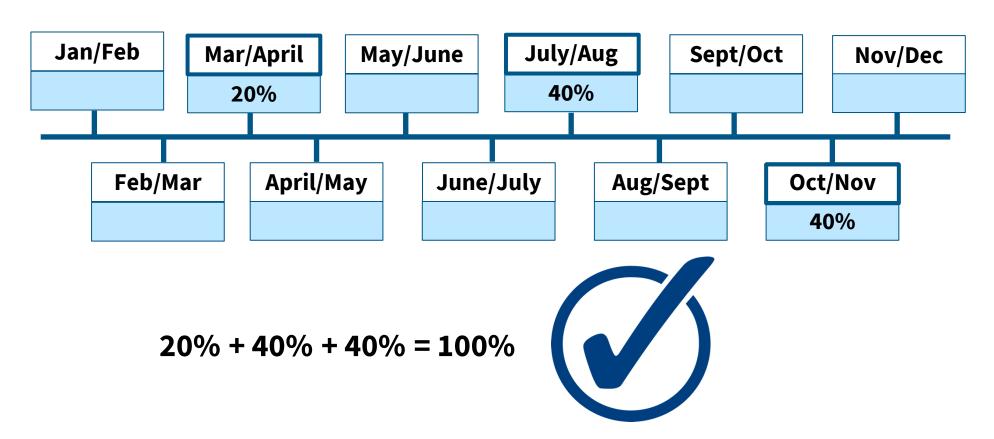
• 70, 75, 80, 85, or 90%

- Higher % = Higher cost of insurance
 - Higher likelihood of payout
- Subsidy levels vary with coverage levels (51-59%)
 - Lower coverage levels receive highest subsidy (59%)



PRF Decisions: Two-month intervals

Placing 20% in a two-month interval means insuring 20% of total policy value against low rainfall during those months



PRF Decisions: Two-Month Intervals PRF designed to be actuarily fair

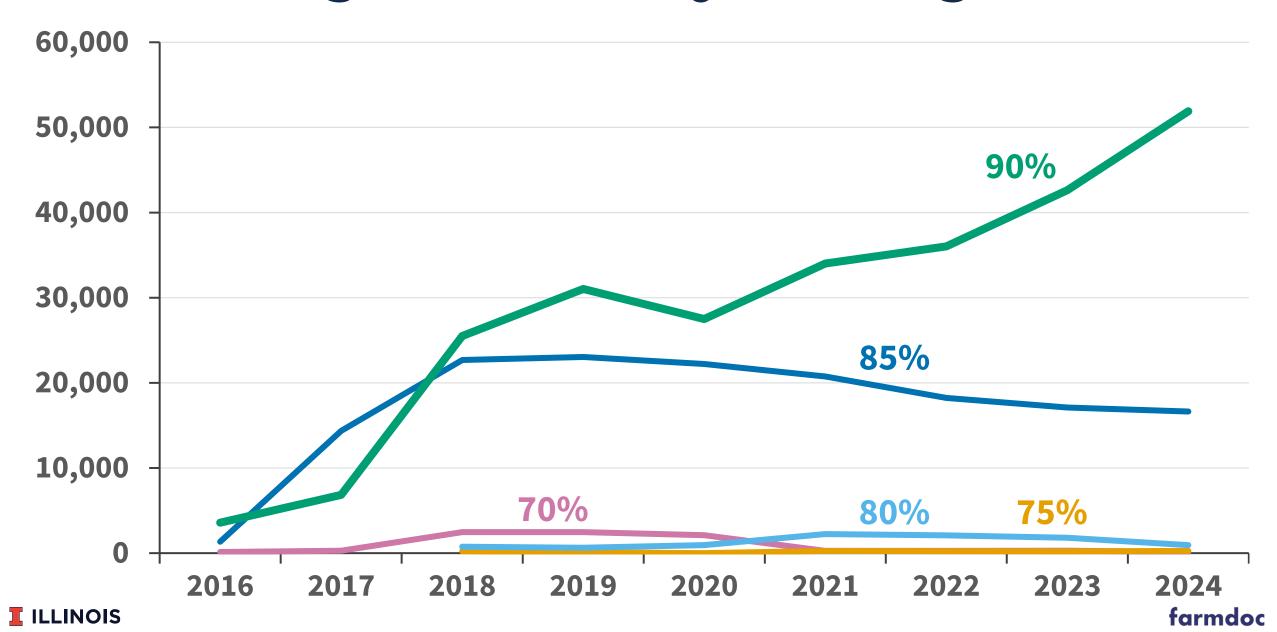
- -Over time indemnities paid out ≈ premiums paid in
- Intervals with higher rainfall variability
 - Higher likelihood of indemnity payout
 - Higher premiums
- Two-month interval premiums vary by grid



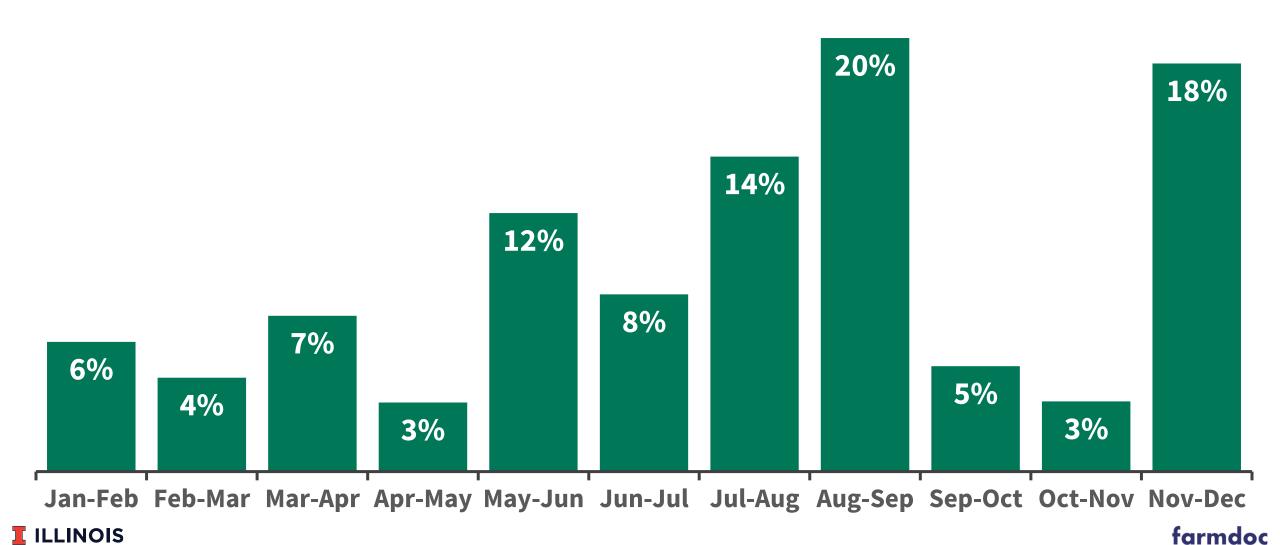




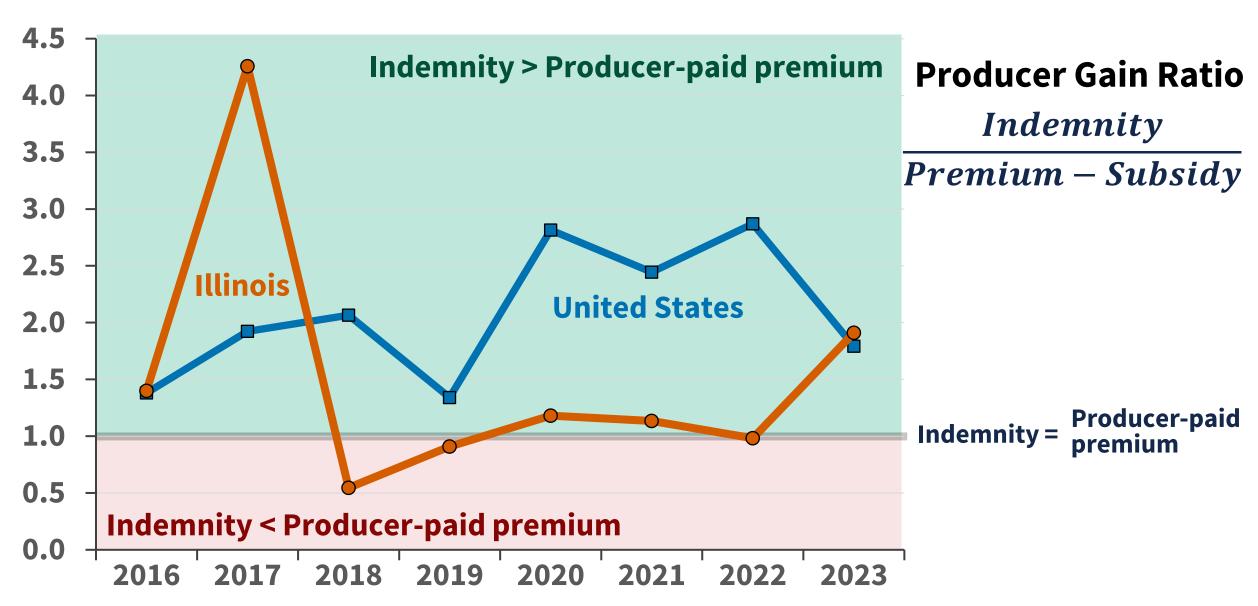
PRF Acreage Enrolled by Coverage Level



Proportion of Pasture Acreage by Interval



2016-2023 Producer Gain Ratios



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PRF Concluding thoughts

 PRF should be considered by Midwest livestock and forage producers

2016-2023 IL participants averaged \$1.29 in indemnity payments for each \$1.00 of producer-paid premium

 Flexible policies allow for customization to many different forage systems

farmdocDAILY

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Important PRF-RI Insurance Decisions: Which Months to Insure?

Brittney Goodrich

Department of Agricultural and Consumer Economics
University of Illinois
November 8, 2024
farmdoc daily (14):204

Pasture, Rangeland and Forage Rainfall Index Insurance (PRF-RI) is an underutilized insurance product by livestock and forage producers in the Midwest (see *farmdoc daily* article from October 9, 2024). One aspect of PRF-RI that sets it apart from traditional crop insurance is that producers choose the months they want to insure against low rainfall. This allows for flexibility in insuring different types of forage production systems that may benefit from rainfall at different times during the year. Enrolling in different months throughout the year affects the total premium paid by the producer, the amount and frequency of indemnities collected, and ultimately how much forage production risk is managed through PRF-RI.

Pasture, Rangeland and Forage Rainfall Index Insurance: An Insurance Product for Illinois Livestock and Forage Producers

Brittney Goodrich

Department of Agricultural and Consumer Economics
University of Illinois
October 9, 2024
farmdoc daily (14):184

The Pasture, Rangeland and Forage Rainfall Index (PRF-RI) is a crop insurance product underutilized by Illinois livestock and forage producers. Only 6% of the eligible acres in Illinois were insured in 2024, much lower than use west of the Mississippi. Like other Federal crop insurance programs, PRF-RI is heavily subsidized. Over time, PRF-RI has returned \$1.29 in payments for each \$1.00 in producer-paid premium. Illinois and Midwest livestock and forage producers should consider using PRF-RI as a risk management tool.

PRF-RI Use in Illinois

Background: Deter-

PRF-RI insurance premi or in other words on ava collected. Premiums ty premiums vary depend which each impact the

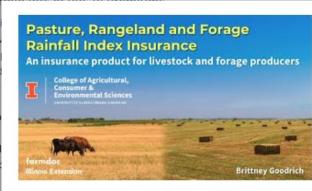
PRF-RI is subsidized, so average producer-paid coverage level selected receive 55%, and 90% p

Figure 1 displays the av

1. Hay (Non-irrigate

2. Grazing

Figure 1. Illin



Pasture, Rangeland and Forage Rainfall Index Insurance: A Risk Management Tool for Livestock and Forage Producers November 21st, 2024

Watch Video

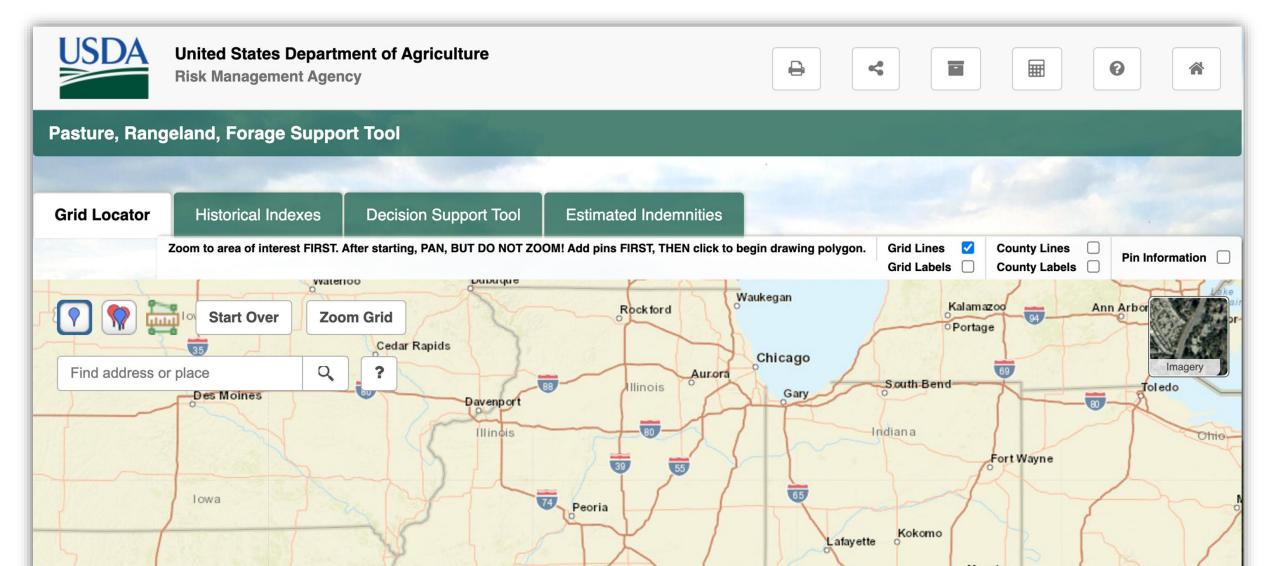
Download Slides

Pasture, Rangeland and Forage Rainfall Index Insurance (PRF-RI) is a relatively new insurance product offered by the USDA Risk Management Agency. PRF-RI is meant to insure livestock and forage producers against lower than average rainfall which could decrease forage production. This webinar will explore PRF-RI as a potential risk management tool for livestock and forage producers. Attendees will gain insights into how PRF-RI differs from traditional yield and revenue crop insurance policies and how to evaluate policy decisions, such as...

rding to the 2022 arvested for hay and in Illinois is apation in states

USDA RMA Decision Tool

https://public-rma.fpac.usda.gov/apps/PRF



Livestock Risk Protection (LRP)

- Establishes a Floor Selling Price for Livestock
 - Swine
 - Fed Cattle
 - Feeder Cattle
- Pays Producers if a Cash Index Price Falls Below a Set Price
 - Does not guarantee a cash price received
 - Basis risk must still be considered

 Local cash prices may not track exactly to index prices

LRP

- LRP is an insurance policy and is similar to a put option
 - Put Option: Purchase the right to sell futures contract at a strike price within a specified time period
- Want to insure against a price decline
 - Purchase LRP for number of head and ending weight
 - Choose coverage price and level (70-100%)
 - End date of coverage

LRP

- Indemnity paid if actual price at end of contract is less than the coverage price
- For this, you pay an insurance premium USDA subsidies vary based on coverage level

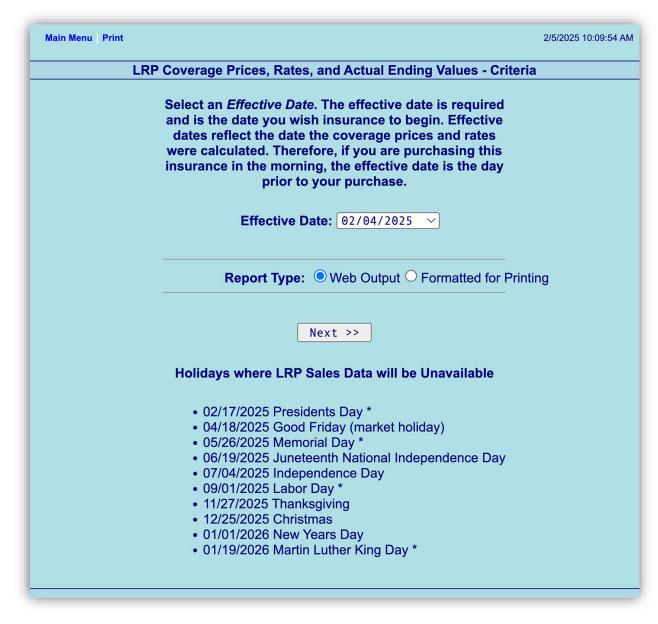
Coverage Level	Subsidy Rate
95 - 100%	35%
90 - 94.99%	40%
85 - 89.99%	45%
80 - 84.99%	50%
70 - 79.99%	55 %



LRP Policy Options

	Fed Cattle	Feeder Cattle	Swine		
Head Limit Per Coverage Endorsement	12,000	12,000	70,000		
Expected Weight at Time of Sale	1,000-1,600 lbs	Up to 1,000 lbs	Market Weight (1.4-2.6 cwt lean)		
Annual Head Limit (July 1-June 30)	25,000	25,000	750,000		
Customizable Options	None	Heifers, Steers, Weight Categories (1-6 cwt, 6-10 cwt), Unborn, Dairy, Brahman	Unborn, No Type Specified		
Actual Ending Price Calculation	Weighted Average Prices from USDA Agricultural Marketing Service (AMS)	Weighted Average Chicago Mercantile Exchange (CME) Feeder Cattle Index	Weighted Average Prices from USDA AMS		
Endorsement Lengths (Weeks)*	13, 17	7, 21, 26, 30, 34, 39, 43, 47,	or 52		





Coverage Options Vary Daily



USDA Risk Management Agency

U.S. DEPARTMENT OF AGRICULTURE

https://public.rma.usda.gov/livestockreports/LRPReport.aspx



Coverage Options Vary Daily

December 6, 2024

State	County	Endorsement Length	Commodity	Туре	Practice	Crop Year	Exp. End Value	Coverage Price	Coverage Level	Rate	Cost Per CWT	Producer Premium Per CWT	End Date	Actual End Value
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2025	254.822	\$254.820	1.000000	0.030641	7.808	5.08	03/07/2025	
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2025	254.822	\$252.270	0.990000	0.025655	6.472	4.21	03/07/2025	
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2025	254.822	\$249.730	0.980000	0.021675	5.413	3.52	03/07/2025	
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2025	254.822	\$247.180	0.970000	0.017683	4.371	2.84	03/07/2025	
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2025	254.822	\$244.630	0.960000	0.014352	3.511	2.28	03/07/2025	
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2025	254.822	\$242.080	0.950000	0.011889	2.878	1.87	03/07/2025	





Coverage Options Vary Daily

December 6, 2024

State	County	Endorsement Length	Commodity	Туре	Practice	Crop Year	Exp. End Value	Coverage Price	Coverage Level	Rate	Cost Per CWT	Producer Premium Per CWT	End Date	Actual End Value
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2025	254.822	\$254.820	1.000000	0.030641	7.808	5.08	03/07/2025	\$257

You choose

LRP Indemnity = (Coverage Price - Actual End Value) x Expected End CWT

LRP Producer Premium = Producer Premium Per CWT x Expected End CWT

EXAMPLE: Dec 6 + 13 weeks = March 7

If March 7 Actual End Value: \$257

\$257 > Coverage Price of \$254.822

Indemnity = \$0

Producer Premium = 5.08 x Expected End CWT

Net: -5.08 x Expected End CWT

Coverage Options Vary Daily

December 6, 2024

State	County	Endorsement Length	Commodity	Туре	Practice	Crop Year	Exp. End Value	Coverage Price	Coverage Level	Rate	Cost Per CWT	Producer Premium Per CWT	End Date	Actual End Value
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2025	254.822	\$254.820	1.000000	0.030641	7.808	5.08	03/07/2025	\$244

You choose

LRP Indemnity = (Coverage Price - Actual End Value) x Expected End CWT

LRP Producer Premium = Producer Premium Per CWT x Expected End CWT

EXAMPLE: Dec 6 + 13 weeks = March 7

If March 7 Actual End Value: \$244

\$244 < Coverage Price of \$254.820

Indemnity = (\$254.820 - \$244) x Expected End CWT

Producer Premium = 5.08 x Expected End CWT

Net: \$5.740 x Expected End CWT

Can look back at previous years **December 6, 2023**

State	County	Endorsement Length	Commodity	Туре	Practice	Crop Year	Exp. End Value	Coverage Price	Coverage Level	Rate	Cost Per CWT	Producer Premium Per CWT	End Date	Actual End Value
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2024	211.555	\$209.810	0.991800	0.047905	10.051	6.53	03/06/2024	248.070
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2024	211.555	\$207.810	0.982300	0.043246	8.987	5.84	03/06/2024	248.070
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2024	211.555	\$203.810	0.963400	0.034704	7.073	4.60	03/06/2024	248.070
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2024	211.555	\$199.810	0.944500	0.027411	5.477	3.29	03/06/2024	248.070
17 Illinois	998 All Counties	13	0801 Feeder Cattle	811 Heifers Weight 1	203 Endorsement Ending in March Yr1	2024	211.555	\$197.810	0.935000	0.024129	4.773	2.86	03/06/2024	248.070
17 Illinois	998 All Counties	17	0801 Feeder Cattle	811 Heifers Weight 1	204 Endorsement Ending in April Yr1	2024	213.244	\$207.590	0.973500	0.046813	9.718	6.32	04/03/2024	249.900

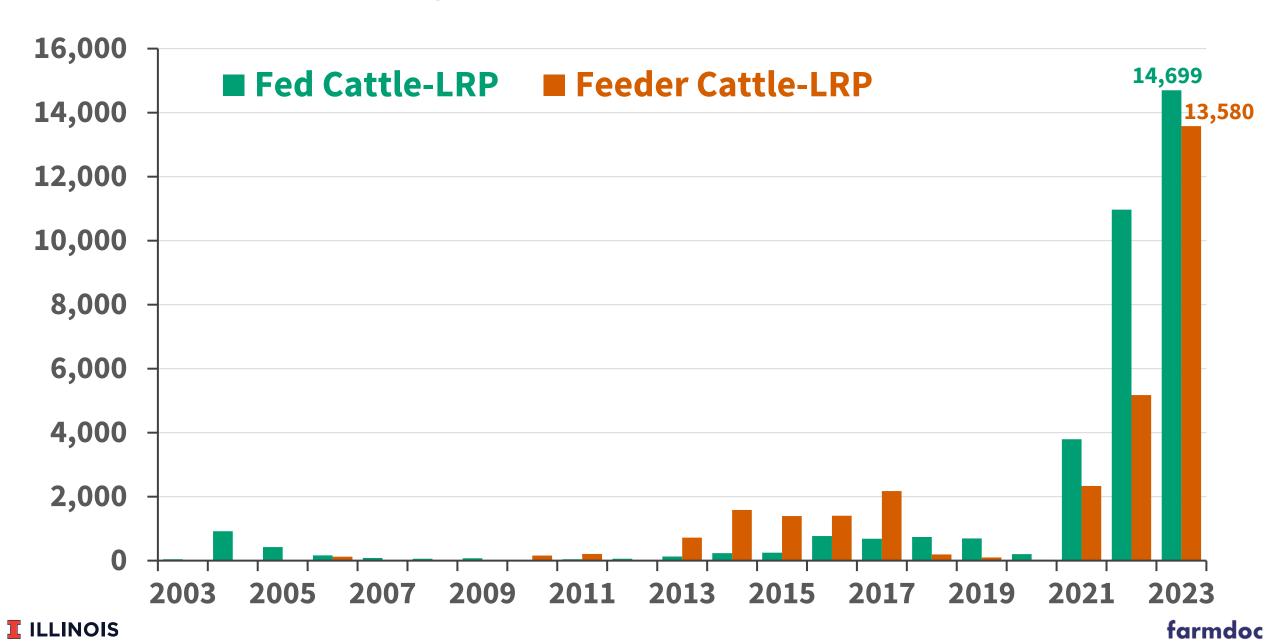
Actual end value \$248.07> Coverage Price \$197.81 No indemnity paid





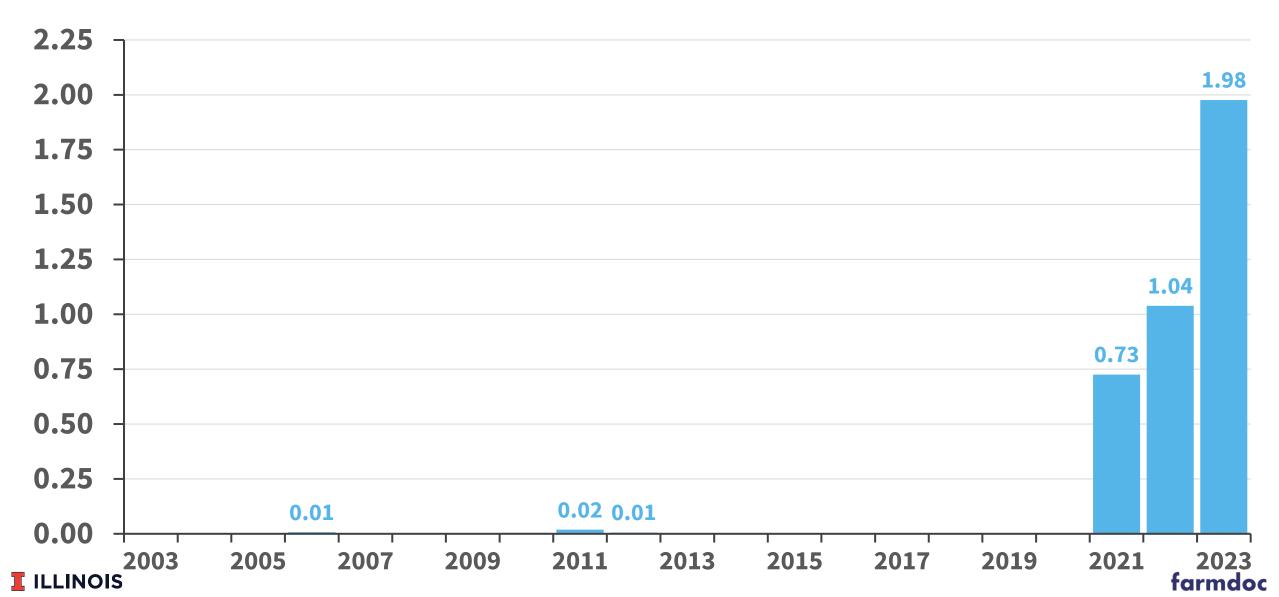


Head of Illinois Cattle Enrolled in LRP

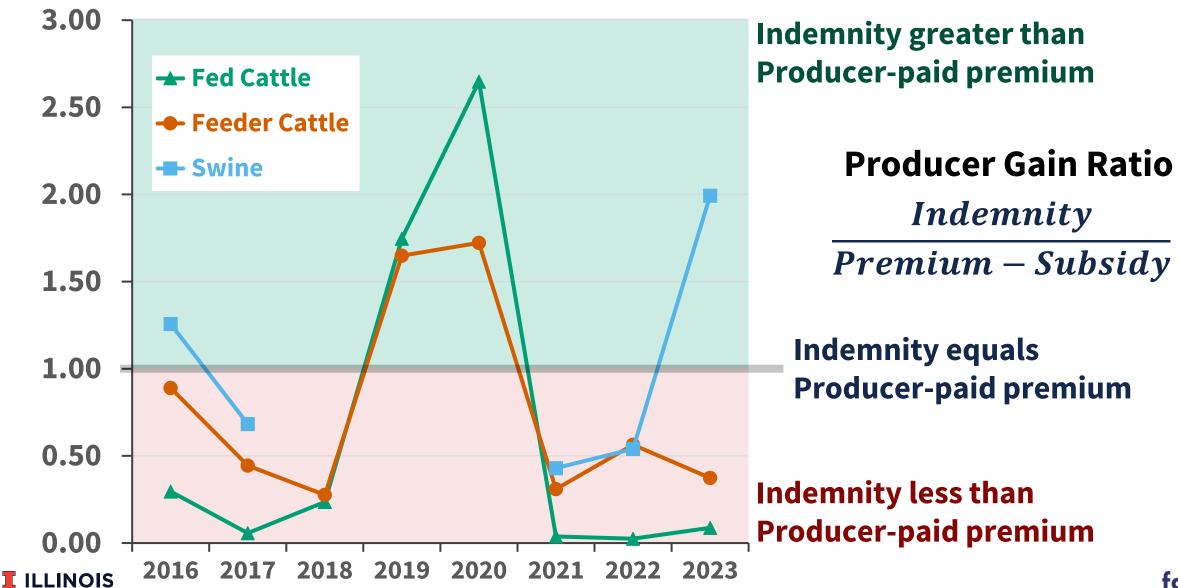


Illinois Swine Enrolled in LRP

in million head



2016-2023 IL LRP Producer Gain Ratios



LRP Concluding thoughts

- LRP can be a useful risk management product for small livestock producers
 - No need to establish brokerage accounts
 - Can insure animals on individual basis
- Increased subsidies in recent years make it more affordable

Whole Farm Revenue Protection

- Crop insurance policy to cover all commodities on one farm
 - Stand alone or in addition to standard crop insurance
- Helps specialty and diversified farms receive coverage
 - Allows coverage of traditionally uninsured items
 - Includes specialty and organic commodities
 - Allows coverage under one insurance policy
- Available in all counties
- Up to \$17 million insured revenue

WFRP Coverage

- Protects a farm against loss of revenue from "unavoidable natural cause of loss"
 - Decline in market prices
 - Weather
- Revenue you expect to earn from:
 - Commodities you produce during the insurance period (sold or not)
 - Includes animals and animal products
 - Commodities purchased for resale (up to 50%)
- Covered revenue is lower of your:
 - Current year expected revenue (from farm plan) or
 - 5-year historic average adjusted for growth

WFRP Coverage

Coverage levels 50 – 85%

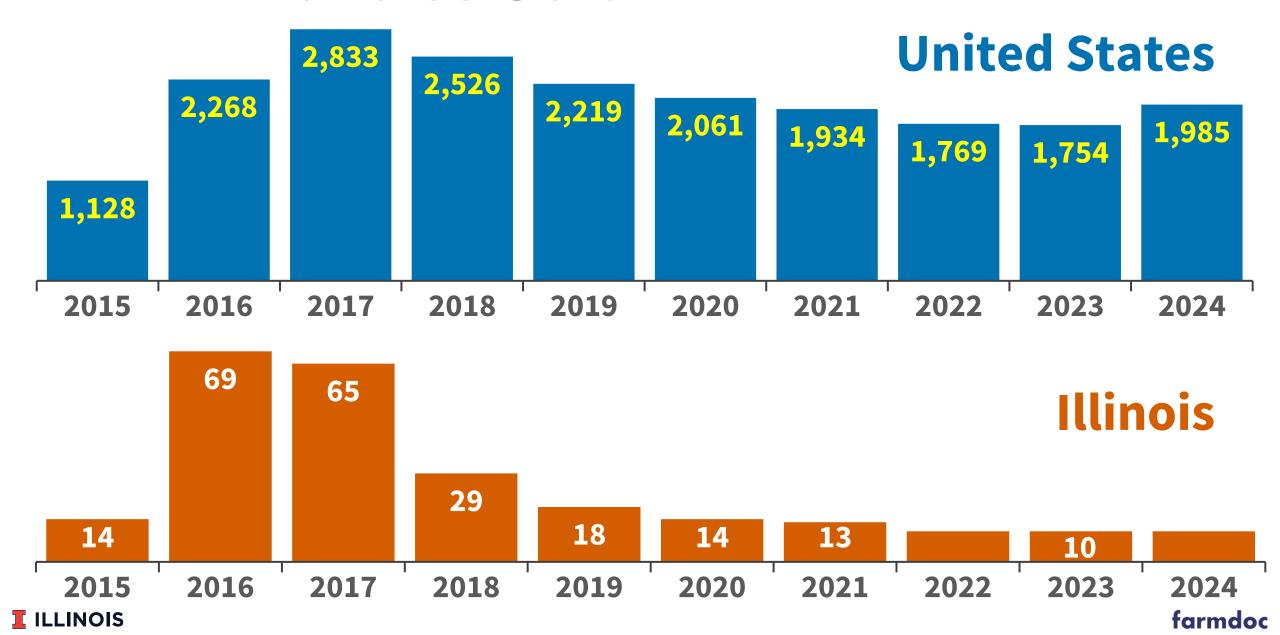
WFRP Subsidy: Percentage of Total Premium Paid by Government

Coverage Level	50%	55%	60%	65%	70%	75%	80%	85%
Subsidy-Qualifying Commodity Count: 1	80%	80%	80%	80%	80%	77%	68%	53%
Subsidy-Qualifying Commodity Count: 2 or more	80%	80%	80%	80%	80%	80%	71%	56%

- You can buy WFRP alone or with other policies
 - Indemnities from these policies will count as revenue earned under WFRP



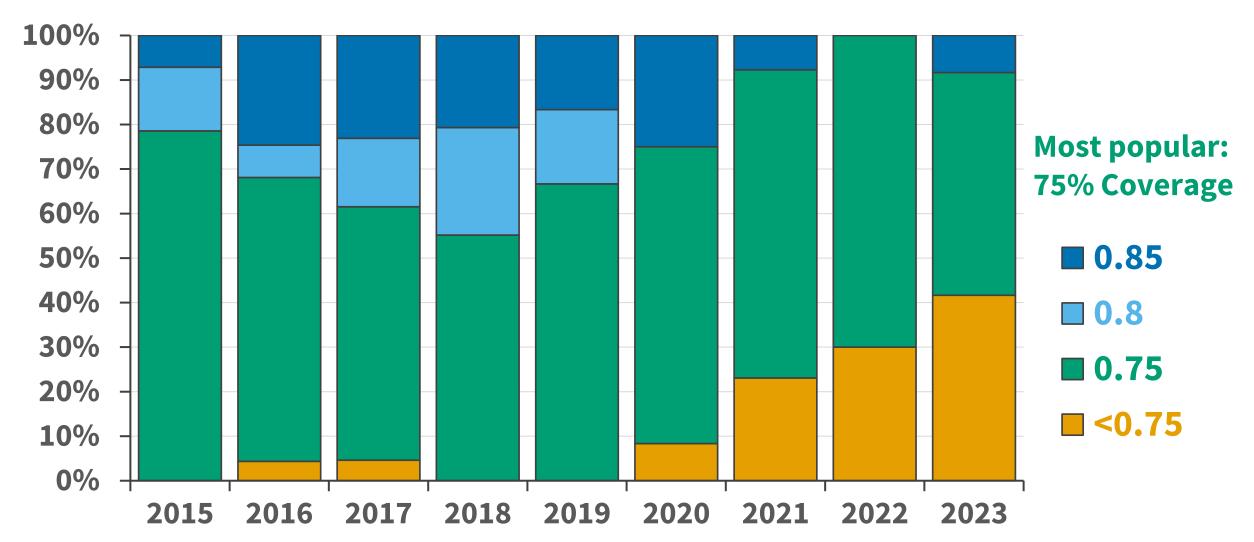
WFRP Policies Sold



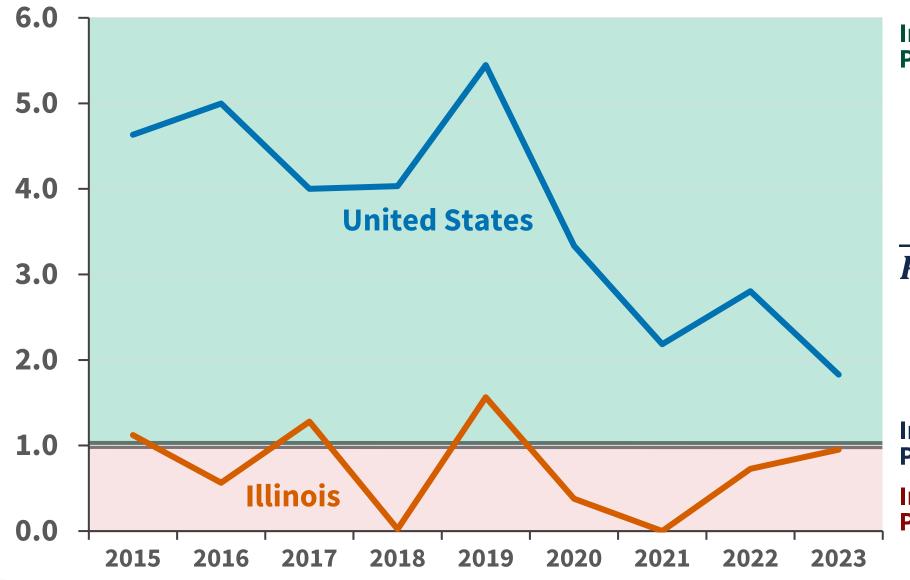
Average Liability Per WFRP Policy in million dollars for Illinois and the United States



Illinois Percentage of WFRP Policies by Coverage Level



2015-2023 WFRP Producer Gain Ratios



Indemnity greater than Producer-paid premium

Producer Gain Ratio

Indemnity

Premium – Subsidy

Indemnity equals Producer-paid premium

Indemnity less than Producer-paid premium

WFRP Concluding Thoughts

- Insurance option for specialty and diverse producers
- Potential disadvantage: Complexity
 - Five years of tax forms
 - Taxes must be filed before claims can be made
- More streamlined version of WFRP: Micro Farm
 - Offered beginning in 2022
 - Smaller farms-up to \$350,000 in revenue
 - Less paperwork than WFRP

Purchase PRF, LRP and WFRP from USDA RMA Certified Crop Insurance Agent

https://www.rma.usda.gov/tools-reports/agent-locator

An official website of the United States government

Here's how you know >



Agent Locator

Finding Insurance Agents

RMA provides insurance agent and provider information as a service to our customers in all 50 states.

Locate an Insurance Agent

- Find local insurance agents with the RMA Agent Locator.
- <u>Learn more about using the RMA Agent Locator</u>.

Note: Agents may reside or have an office in one state/county, but sell and service policies in other states/counties. An agent authorized to sell livestock policies is not required to sell crop policies, and vice versa.



Important Dates

Pasture, Rangeland & Forage Insurance

2026
Enrollment deadline
December 1, 2025

Premium payment due September 1, 2026

Whole Farm Revenue Protection

2025
Enrollment deadline
Jan. 31, Feb. 28, or Mar. 15
(County-specific)

Premium payment due August 15, 2025

Upcoming IFES Webinars

Feb 13, 2025: Management Strategies with Low Incomes

Gary Schnitkey and Nick Paulson

Illinois Crop Budgets for 2024 and 2025 project negative per acre returns for corn, soybeans, and wheat, potentially leading to some of the lowest farm incomes in 4 decades. This webinar will cover management strategies for farm businesses preparing for a possible extended period of low returns.

Feb 20, 2025: Farm Policy Update

Jonathan Coppess

This webinar will discuss the state and outlook of the Farm Bill and farm policy, including ARC/PLC, conservation, and crop insurance programs. Topics include challenges to Farm Bill reauthorizations and proposed policy modifications regarding crop insurance, reference prices, and the Inflation Reduction Act.

Other Upcoming Webinars

H5N1: Updates for Producers and the Public

Highly Pathogenic Avian Influenza (HPAI) (H5N1) virus is widespread among wild birds and continues to cause outbreaks in poultry and spillover to mammals. This two-part webinar series will provide an overview of the current outbreak in the U.S. and current surveillance and monitoring efforts in Illinois. Presenters will also provide information for agricultural producers on testing and infection prevention and control recommendations.



Understanding the Outbreak and Illinois Response

Feb 25: H5N1 Prevention Strategies:

A Guide for Agricultural Producers



Sign up for the free farmdoc webinar series at

https://go.illinois.edu/BirdFlu2025



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