South America's Crop Season Update



South America Outline

- Crop Prospects in Brazil
- Brazil's Corn Ethanol Boom
- Crop Projections in Argentina
- Crop Estimates in Paraguay
- Questions & Answers





















How It's Going So Far in Soybean Season

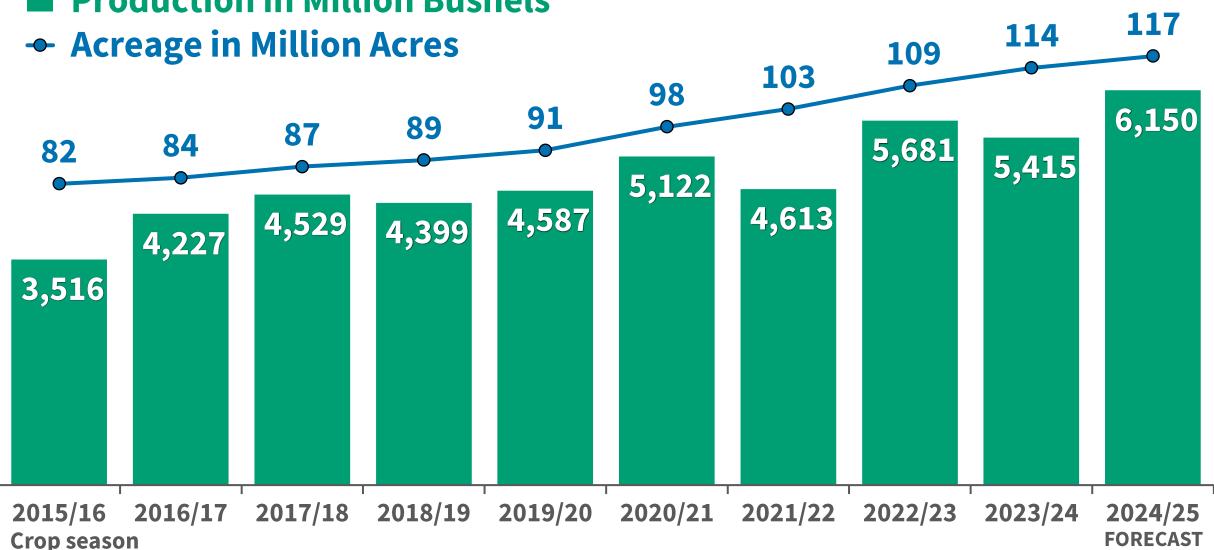
- As of March 9th, **61% of the soybeans** were harvested in Brazil (Conab).
- Yield reductions in the South due to drought are offset by excellent yield levels in the Center-West.
- Soybean crop is forecasted to hit a record over 6 billion bushels, 13% increased from last year.

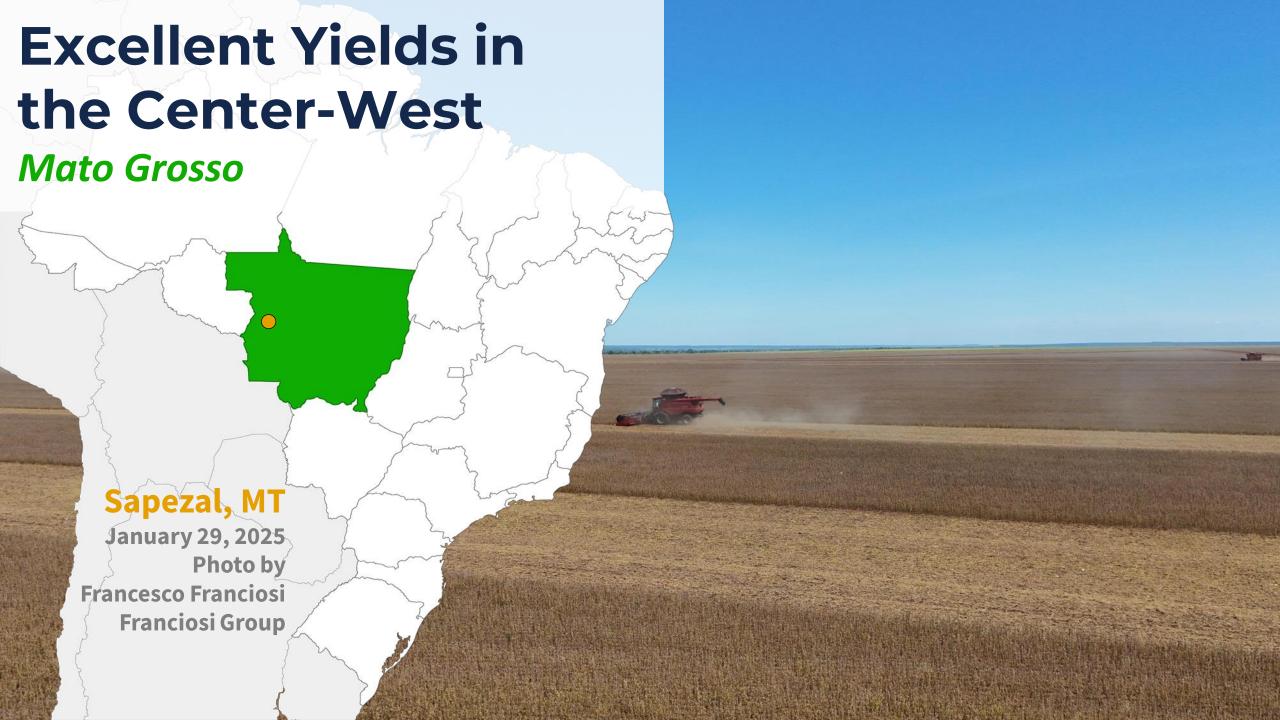


Soybean Acreage and Production in Brazil



Production in Million Bushels





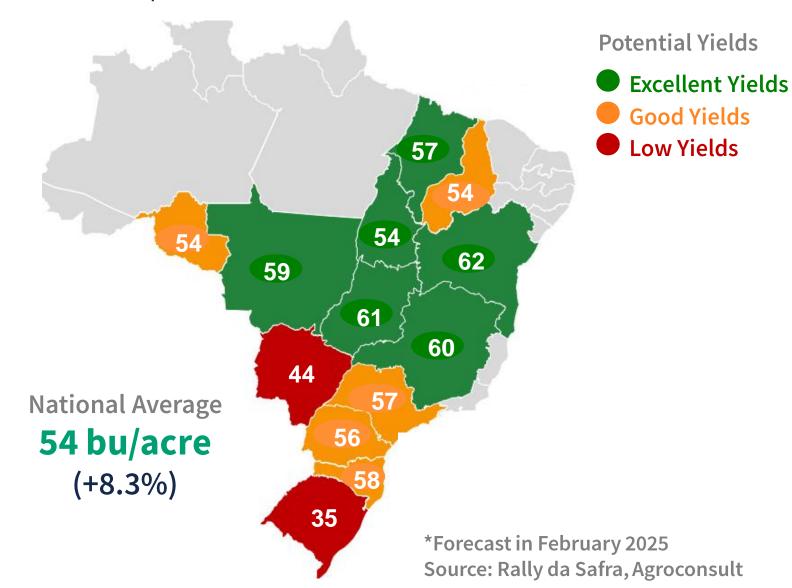


Crop Progress Report from Brazil



Soybean Yields by Brazilian State*

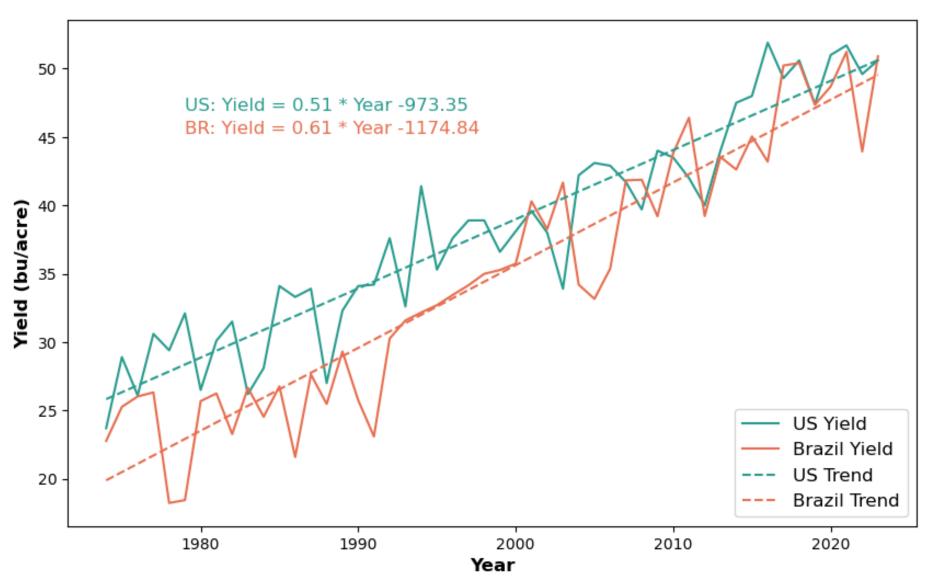
Bushels per acre, 2024/25 crop season





National Average Soybean Yield for the U.S. and Brazil

Linear Trend, 1974-2023

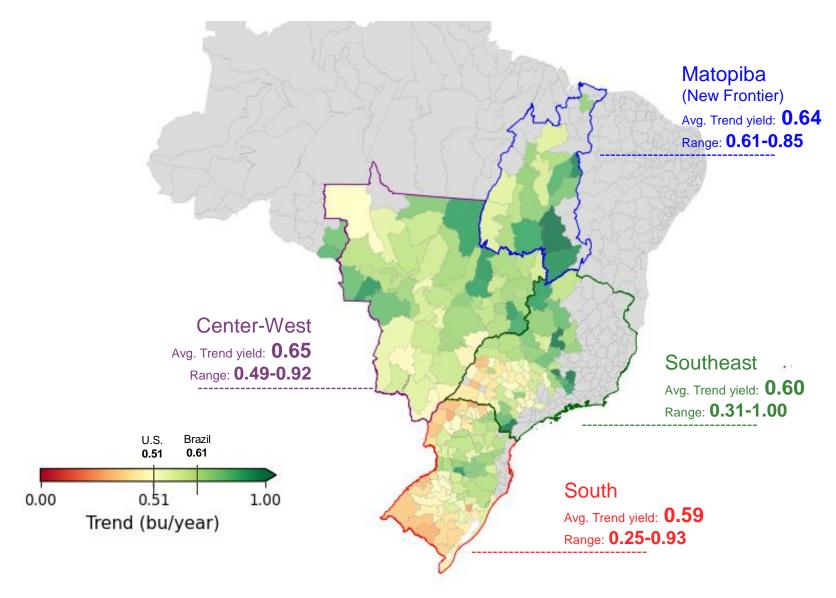






Soybean Trend Yields in Brazil by Region (bushel/year)

Linear Trend, 1974-2023

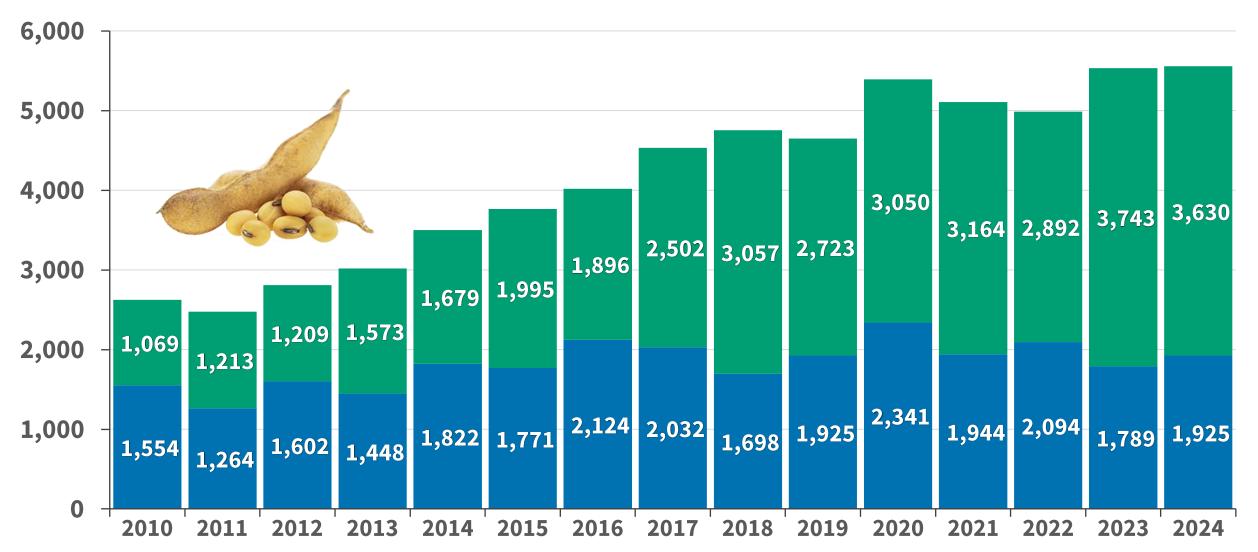






Total Soybean Exports by the United States and Brazil

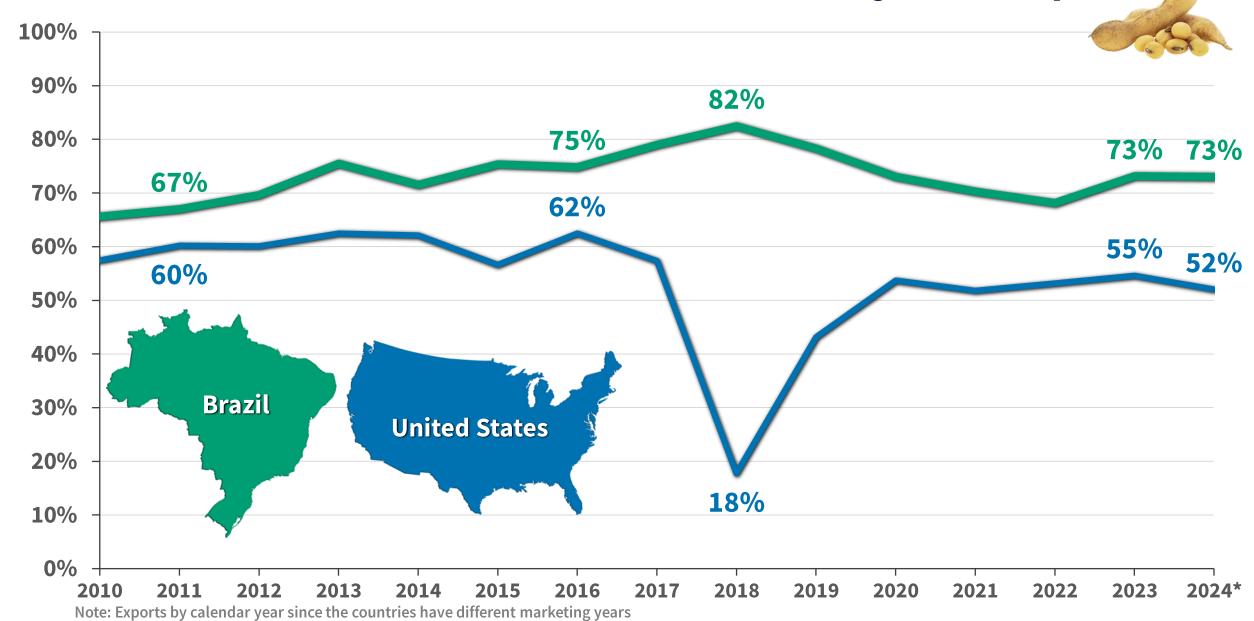
in million bushels



Note: Exports by calendar year since the countries have different marketing years



China's Share of United States and Brazil Soybean Exports



Sources: USDA and Secex/Brazil

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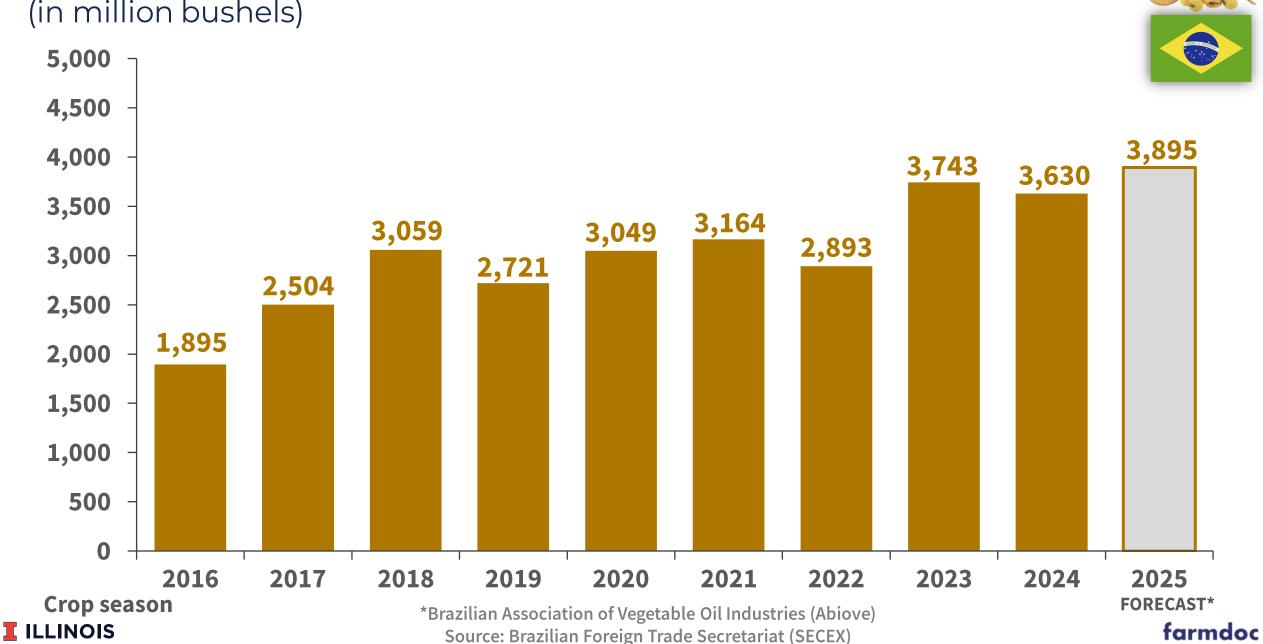
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What the U.S. Tariffs Mean for Brazilian Ag Markets

- China's tariffs on U.S. agricultural products took effect this week.
- Tariffs will make U.S.-produced soybeans less competitive with those from other countries, such as Brazil.
- Soybean export premiums in Brazilian ports reach their highest value since 2022.
- The export premium at the Paranaguá port, in the South of Brazil, is being offered at \$0.85 per bushel for March 2025 shipment.

Soybean Exports Could Reach a New Record

(in million bushels)

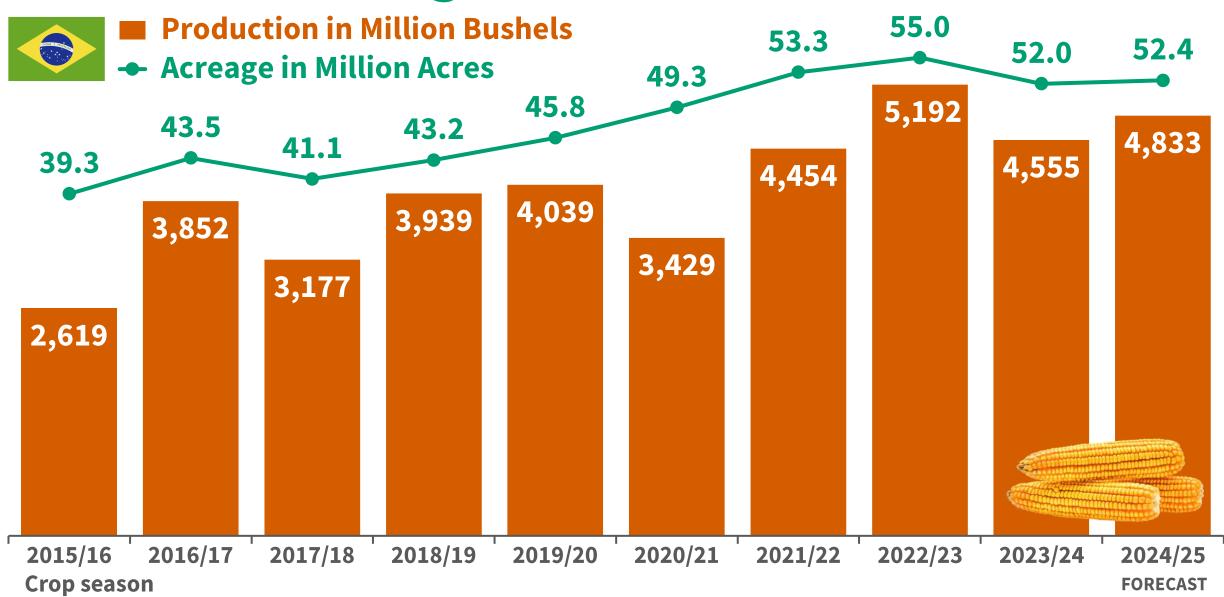


How It's Going So Far in Corn Crop Season

- As of March 9th, 83% of the second-crop corn (safrinha) had been planted (Conab).
- The planting season is slightly delayed due to excessive rainfall in the Center-West.
- The weather in March and April will be crucial in determining the final size of the safrinha crop.



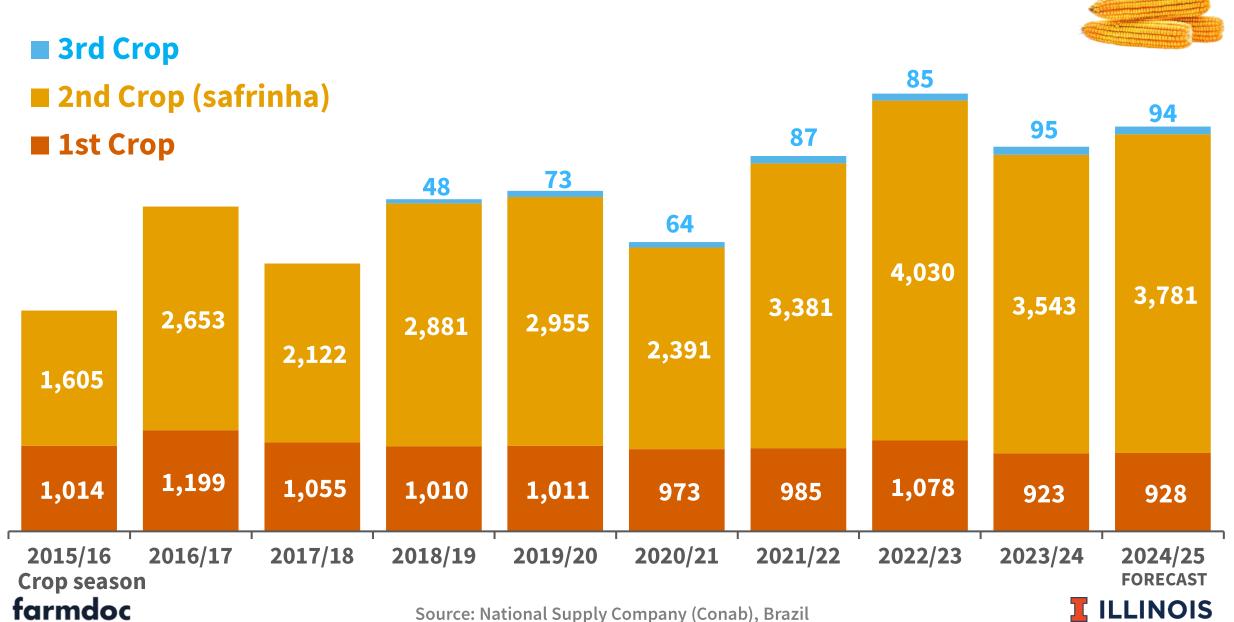
Total Corn Acreage and Production in Brazil





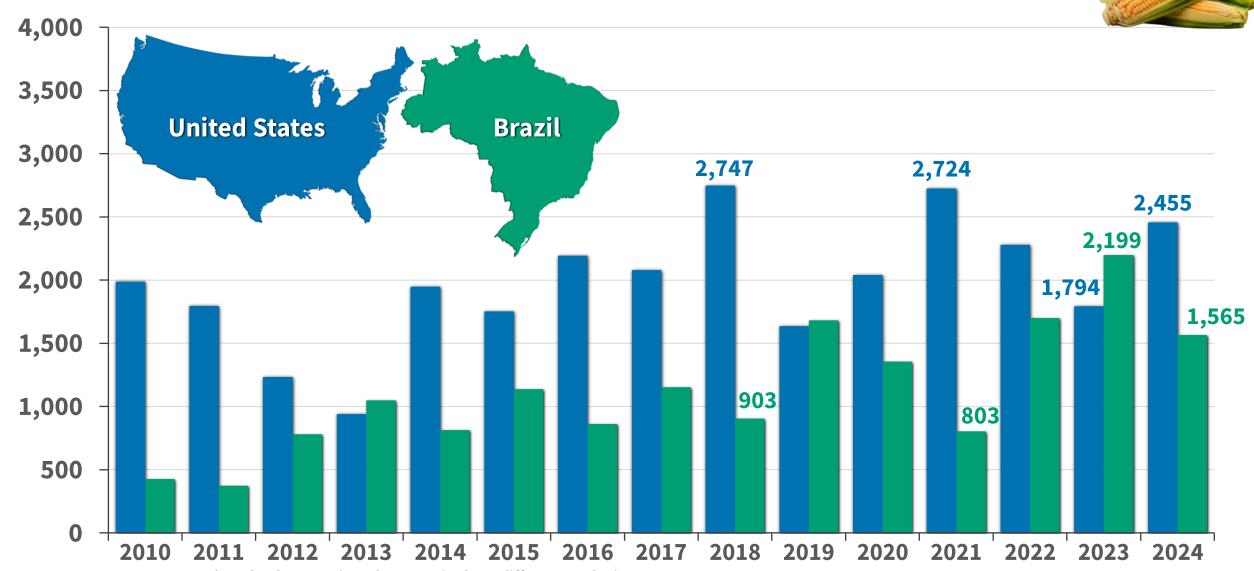
Total Corn Production in Brazil in Three Crops per Year

In million bushels



Total Corn Exports by the United States and Brazil

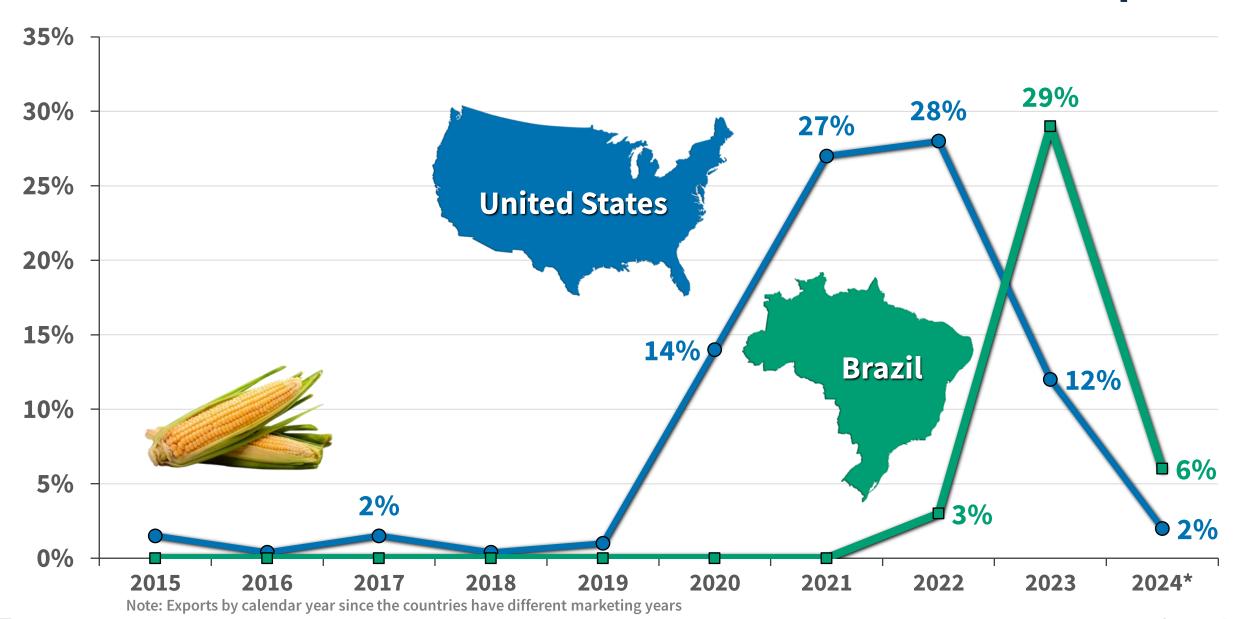
in million bushels



Note: Exports by calendar year since the countries have different marketing years

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China's Share of United States and Brazil Corn Exports



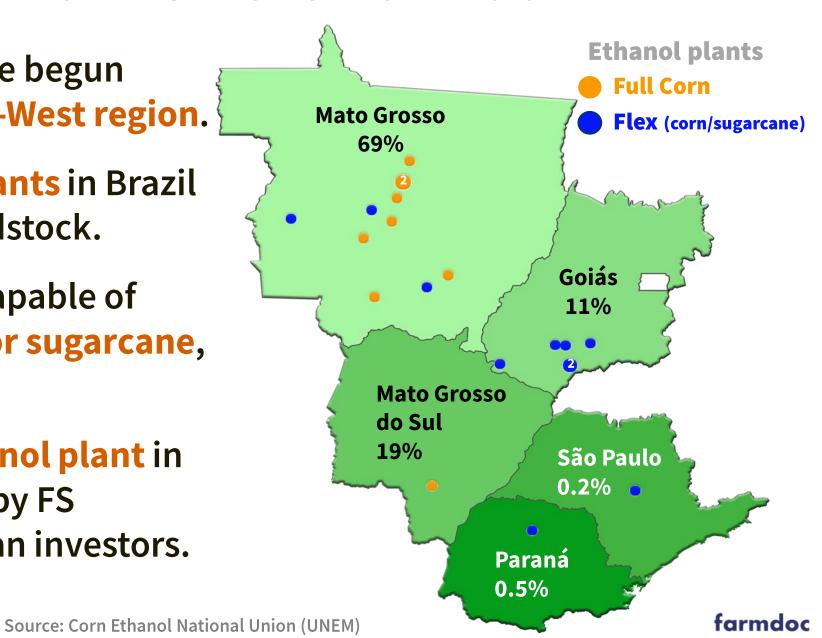
Sources: USDA and Secex/Brazil

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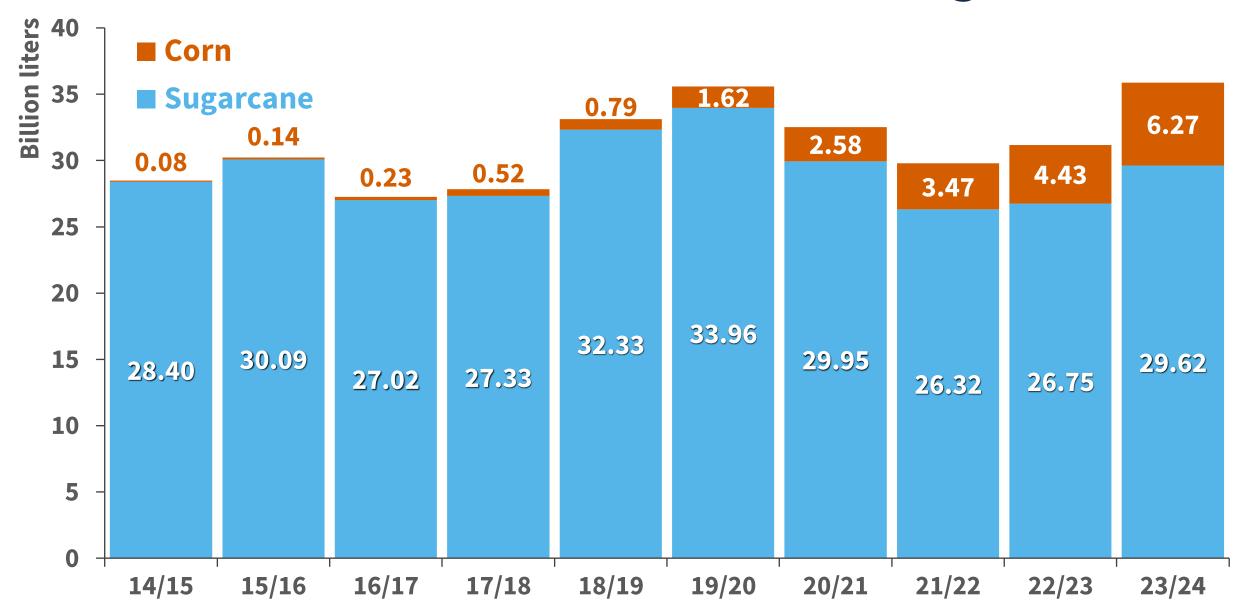
Safrinha Fuels Brazil's Ethanol Boom

- Corn ethanol plants have begun appearing in the Center-West region.
- There are 21 ethanol plants in Brazil utilizing corn as the feedstock.
- New ethanol mills are capable of processing either corn or sugarcane, or corn only.
- The first corn-only ethanol plant in Brazil was built in 2017 by FS Bioenergy, with American investors.





Corn Ethanol Production Remains Growing in Brazil





Corn Ethanol Boom is just Starting

- New projects underway are expected to double production capacity within 2 years.
- This expansion would generate an additional demand of 1,063 million bushels of corn.
- Currently, 787 million bushels of corn are used for ethanol production in Brazil.



















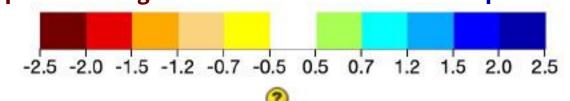


Exceptional Drought

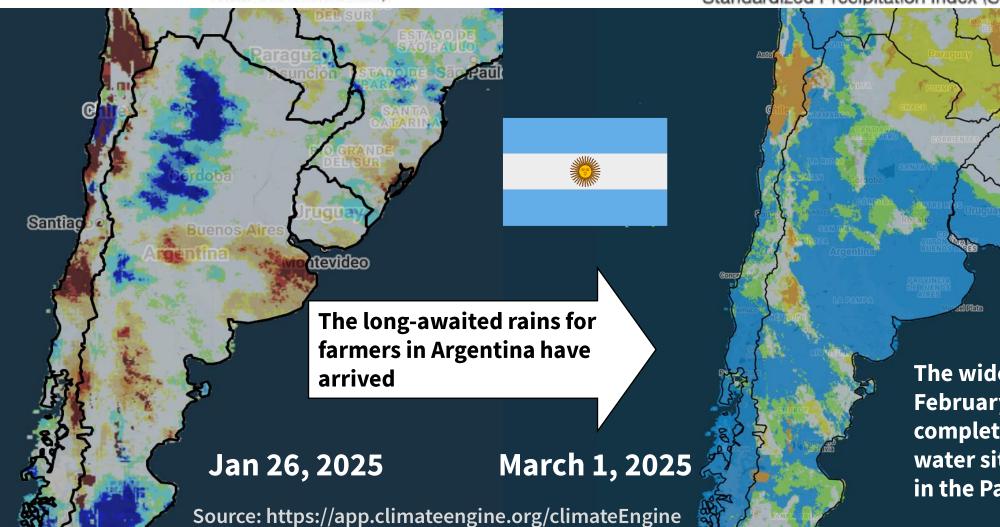
Exceptional Wet

1-Week Standardized Precipitation Index (SPI) (CHIRPS)

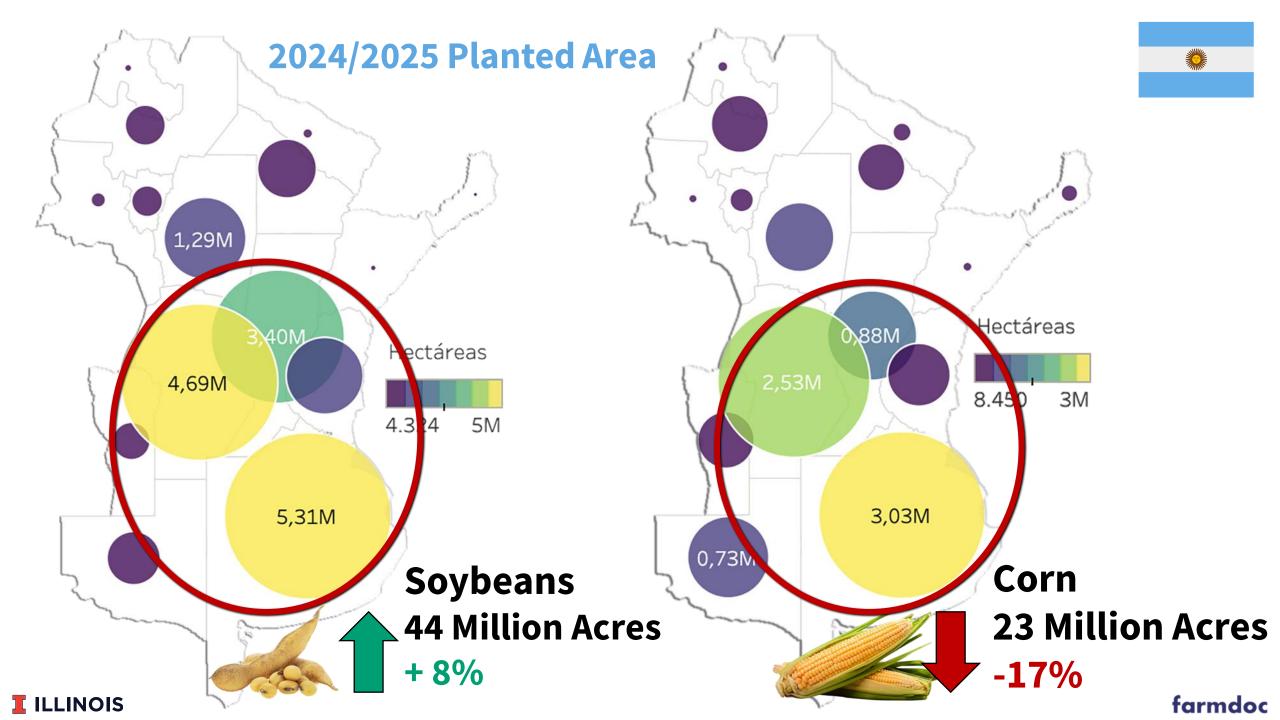
2025-02-23 to 2025-03-01, standardized from 2015 - 2020 (Non-Parametric distribution)

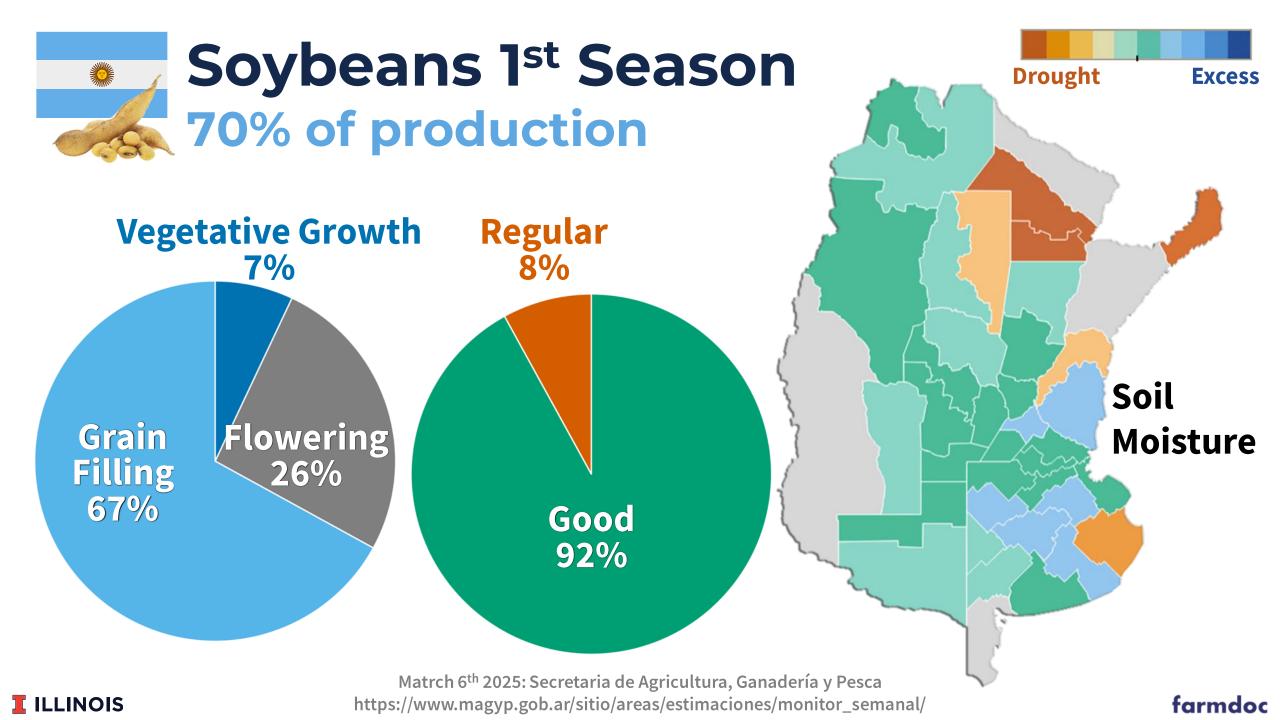


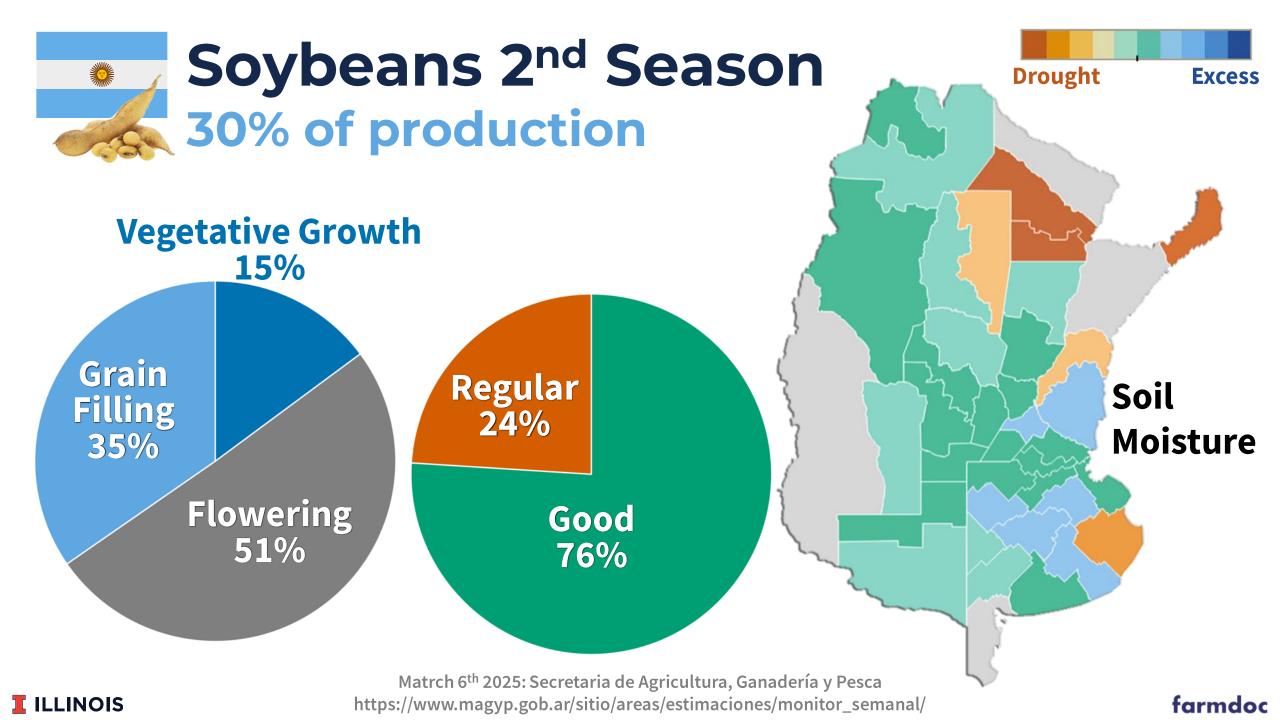
Standardized Precipitation Index (SPI)



The widespread rainfall in February and early March completely changed the water situation of the soils in the Pampas region







1st season soybeans Grain filling, in excellent conditions

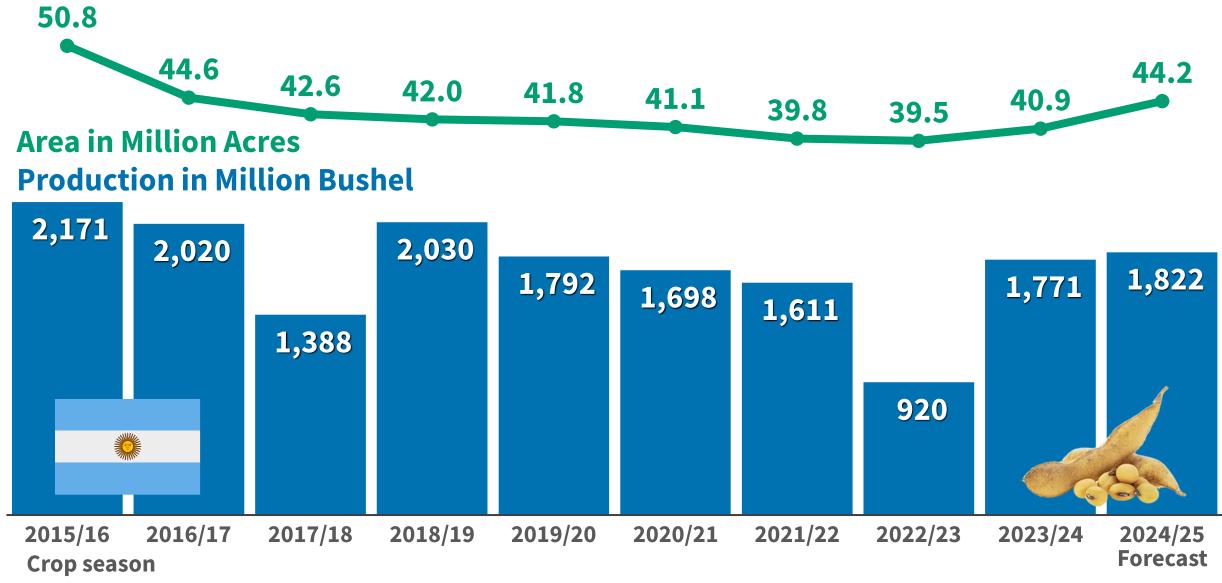






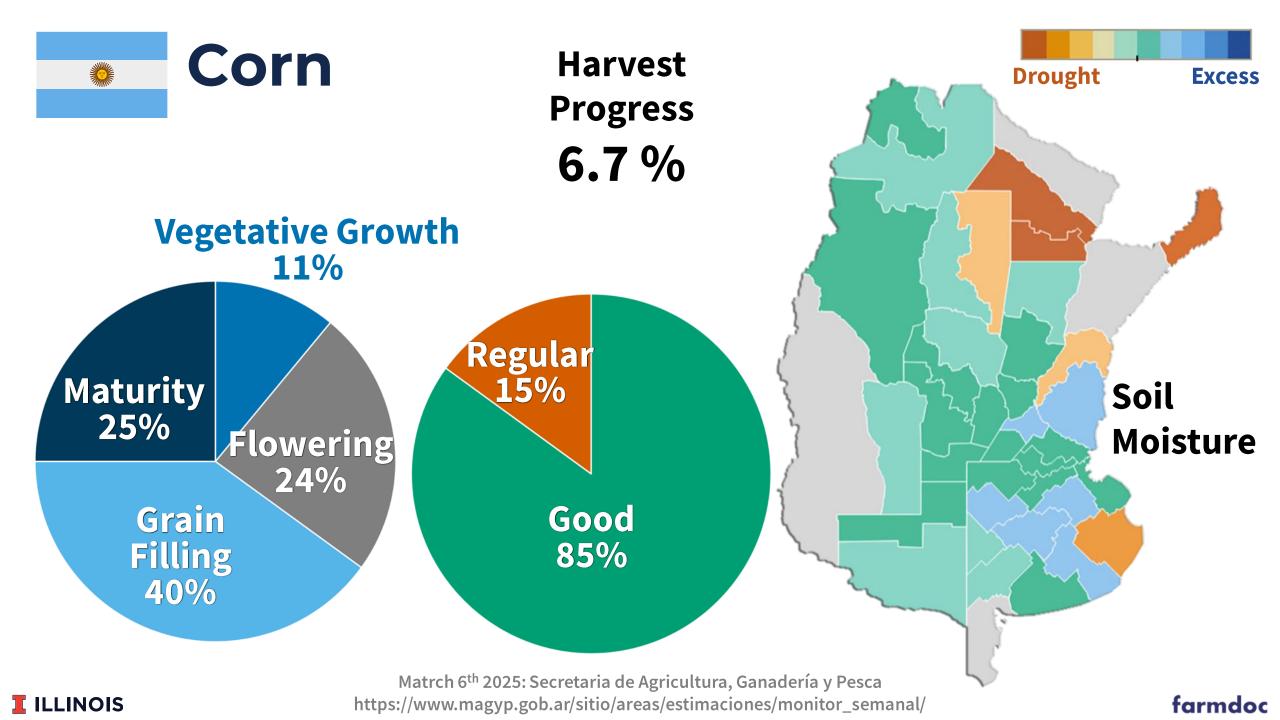


Soybean Acreage and Production in Argentina

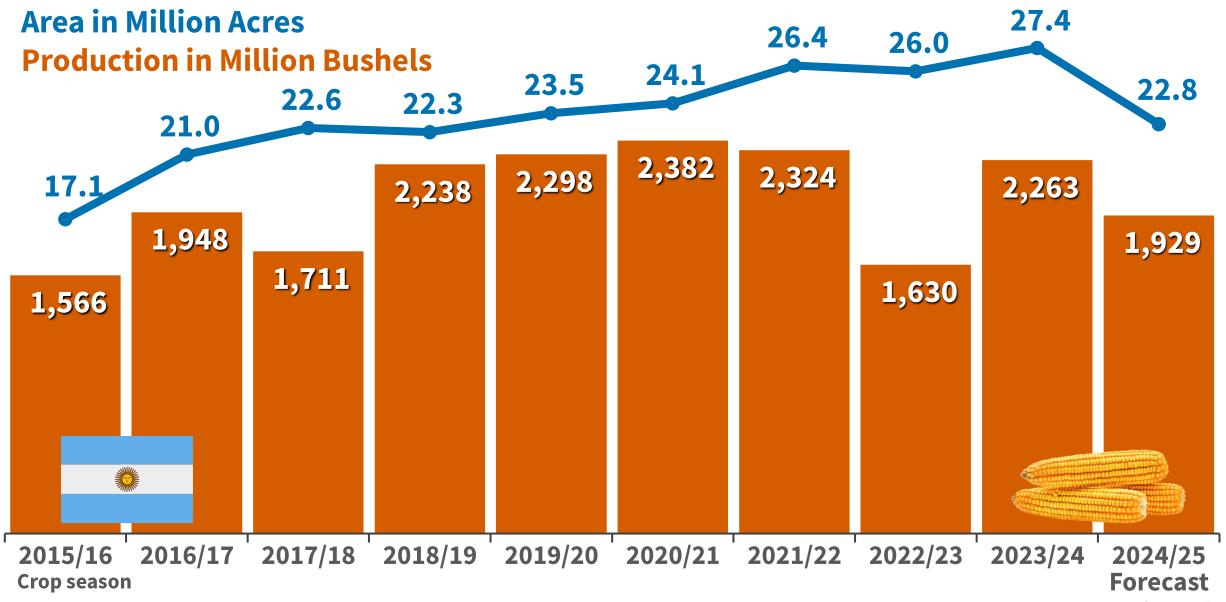




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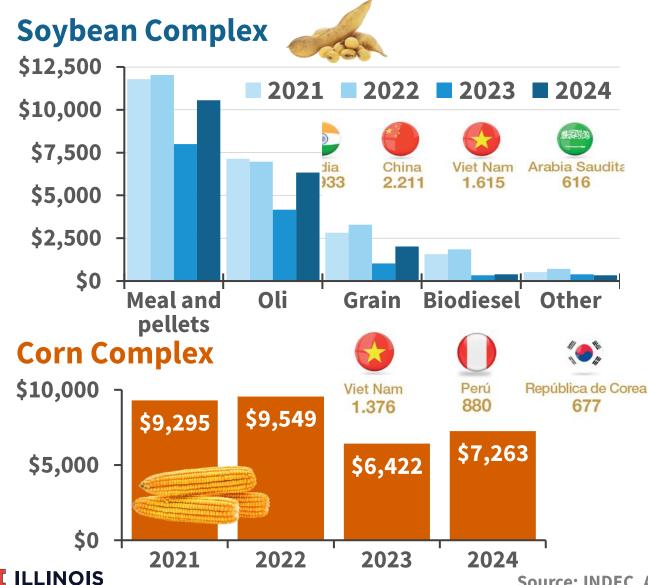
Total Corn Acreage and Production in Argentina





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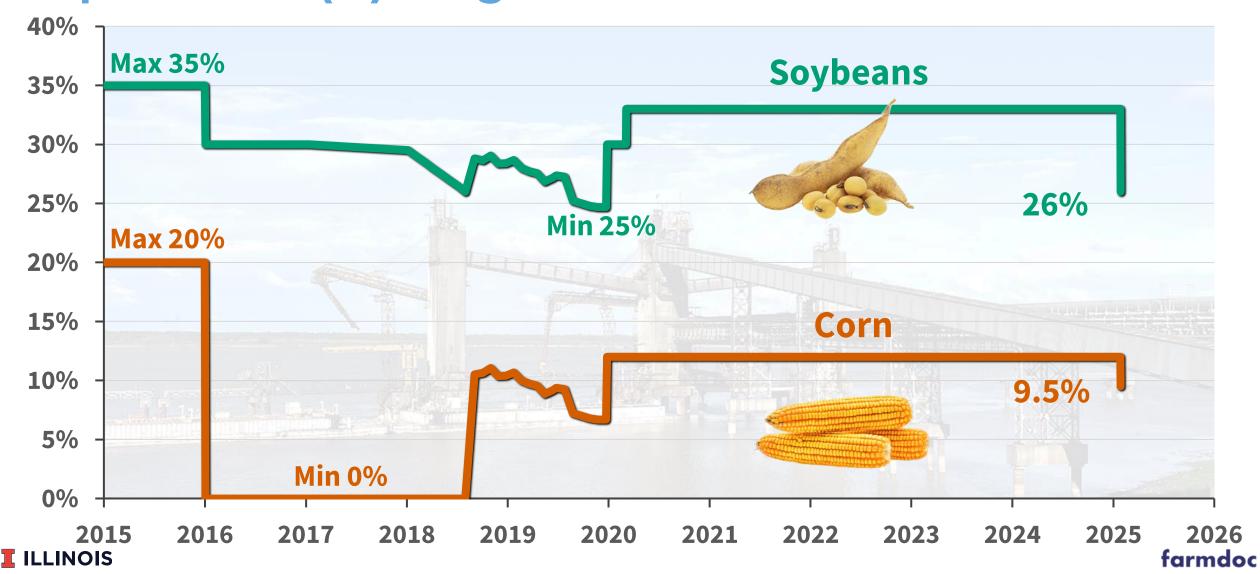
Argentina Exports and Trading Partners in million U.S. dollars



- Soybean and corn exports are key to Argentina's trade balance, contributing 34% of the total export value
- The drop in export value over the last two years is due to several factors: the severe drought in 2022/2023, declining prices, and, more recently, delays in completing export transactions in 2024 due to expectations of an export taxes reduction.
- In January 2025, soybean and corn exports had an **important increase** compared to the previous year.

Good news for Argentina ag sector

Export taxes (%) - Argentina 2014 - 2025





















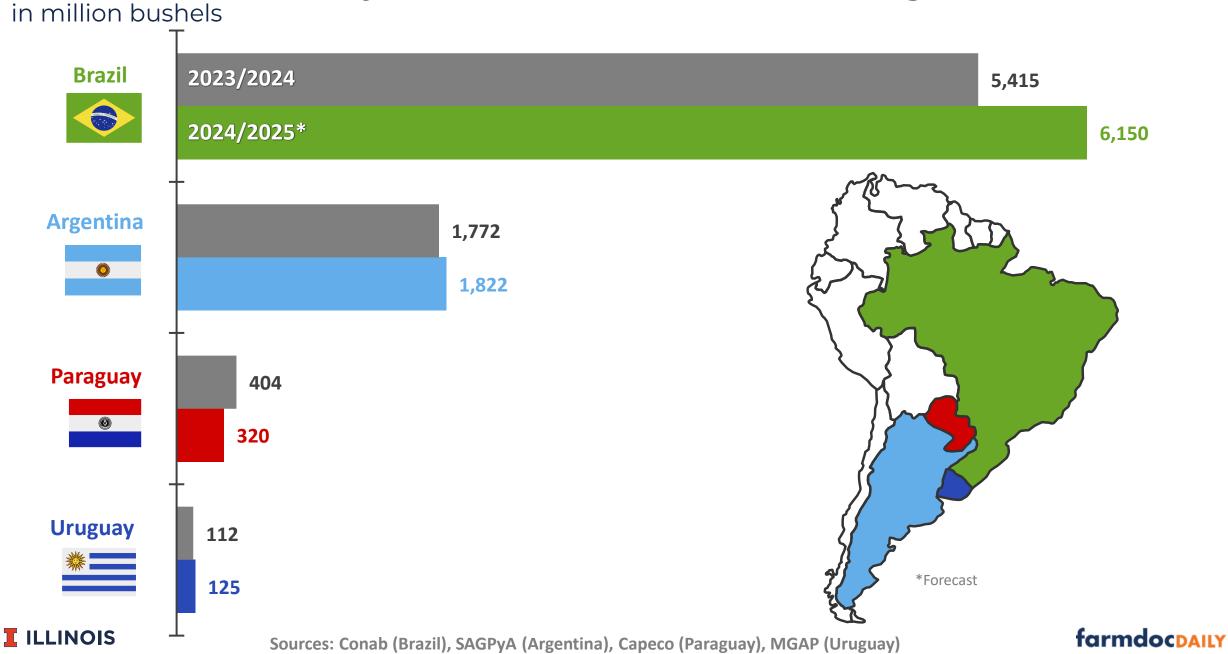
How It's Going So Far

- As of Mar 5th, **90% of the soybeans** were harvested in Paraguay.
- Yield reductions in the North regions due to drought and good yield levels in the South regions.
- The soybean crop is forecasted at 320 million tons, a 20% decrease from last year's record harvest.





South America Soybean Production Increasing in 2024/2025



Closing Thoughts



- Brazil's soybean production is expected to reach a record, driven by a larger planted area and strong yields in most regions.
 Corn production is also expected to increase.
- Brazil could further expand its share in soybean & corn exports
 due to a new round of trade war, with the depreciation of the
 Brazilian Real also providing support.

Closing Thoughts



- Argentina's soybean production is expected to be similar to the previous year, with a larger planted area but lower yields. Corn is expected to decline mainly due to a smaller planted area.
- In the coming years, lower export taxes and a stable economy could boost investment, technology adoption, productivity, and ag exports in Argentina.

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